



GREATER MINNESOTA HOUSING FUND

Affordable Homes. Stable Communities.

332 Minnesota Street, Suite 1650 West, Saint Paul, Minnesota 55101
Main 651-221-1997 | Fax 651-221-1904 | info@gmhf.com

gmhf.com





Programs and Initiatives

Emerging Developers Program

Offers grants, technical assistance, training, and access to GMHF financing to support developers who are creating community-based housing solutions

Housing and Health Initiative

Links healthcare and housing sector partners to create investment and innovation in housing stability – a critical social determinant of health

Energy Lending Initiative

Creates partnerships, programs, financing, and investment opportunities that support higher levels of energy efficiency, decarbonization, and energy independence in new and existing homes

Rural and Tribal Capacity Building Program

Supports housing development, preservation, and innovation in rural and Tribal communities statewide through grants, technical assistance, strategic partnerships, and GMHF financing

GMHF
Emerging
Developers
& Rural
Tribal
Capacity
Building
Programs

What is “Capacity Building”?

Time to do the work

Talent to know how to get it done, extra help

Tools unique to the situation

Treasure to accomplish the goal

Capacity Building like a Trail Guide

TRAIL GUIDE	On Trail	On Housing
TIME	Planning, guidance, referrals, connector	Consultant, project guide, reduced staff prep time, partnerships, Connector
TALENT	Experience route guide, prep plan, on trail advice, Right fit, vision and goals	Guide land use, financing packaging, SHTC, trust funds, referrals, connections
TOOLS	Gear, equipment, bug spray, net, fire starter, compass, maps	Land use and zoning, OnX, housing studies, proforma, fit plan tools, TIF, abatement, LIHTC, trust fund, letter of interest, maps, narrative and advocacy tools, architectural concepts, site master plan, capital needs assessment
TREASURE 4	Food, supplies, cooler with beverages, etc.	Land donations, grants, loans, PRI, trust fund, developer equity, USDA, SHTC, public, private, philanthropy

Rural & Tribal Capacity Building Program

Laying the Groundwork for Housing Development

- ✓ Technical assistance
- ✓ Grant and loan
- ✓ Predevelopment resource identification
- ✓ Strengthen local collaborations
- ✓ Advocacy for rural communities

Emerging Developers Program

A “Suite of Services” for New Affordable Housing Developers

- ✓ Technical Assistance
- ✓ Predevelopment Grants
- ✓ Education and Training
- ✓ Networking and Relationships
- ✓ Lending and Funding Opportunities

Thank you.

Nate Dorr

Capacity Building Program Manager

ndorr@gmhf.com

(651) 221-0463

Irene Ruiz-Briseño

Emerging Developer Program Manager

iruizbrisenogmhf.com

(651) 358-3800