

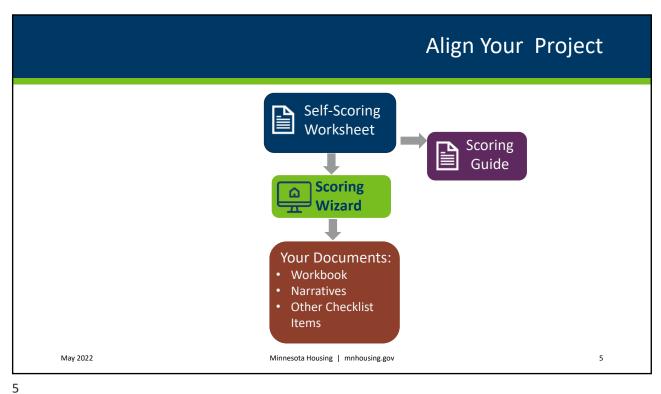
### **Please Note**

- Technical assistance provided by Minnesota Housing staff is only advisory and does not guarantee that a development will receive points under a particular category or be selected for funding.
- While every effort is made to ensure the accuracy of the technical assistance, such
  assistance is subject to, and does not modify or override, the requirements of Minnesota
  Housing's Qualified Allocation Plan, the Self-Scoring Worksheet, Multifamily Applications
  Instructions, Multifamily Underwriting Standards or other documents related to
  applications for funding.
- Applicants are encouraged to review the materials available on the Minnesota Housing website and consult with legal counsel, and if applicable, a knowledgeable tax professional, to ensure compliance with all applicable application, submission, and project requirements.

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# Agenda 1. What You Need to Know: > 2022 - 2023 Self-Scoring Worksheet > Updates 2. Where to Go: > Technical Assistance > Minnesota Housing Website





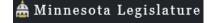
# Strategic Priorities

# **Must Meet Agency Strategic Objective:**



- Improve the Housing System
- Preserve and Create Housing Opportunities
- Support People Needing Services
- Strengthen Communities

### **OR Minnesota Statute:**



• <u>HTC statute:</u> Residential rental housing projects financed with an allocation of tax-exempt bonds

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# Eventual Tenant Ownership Innovative Construction Techniques • Pre-application required May 2022 Minnesota Housing | mnhousing.gov 8

# **Scoring Basics**



### **Minimum Point Requirements:**

- 80-point minimum for 9% HTC projects
- 40-point minimum for 4% HTC projects
- Minnesota Housing will only award points if claimed by the applicant.
- Documentation of Points:
  - Claim Your Points
  - Provide documentation to support your points.

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# **Scoring Basics - Continued**

### **Documentation of Units**

- Unit Types: total versus restricted/assisted
- Minimum Unit Requirements
- · Rent Restrictions
- Income Restrictions
- Minnesota Housing will reduce points if the documentation does not meet requirements.



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# **Additional Requirements**

- Pre-Application for PWD- Tier 2: PWD units that will use 811 Project Rental Assistance (PRA)
- Extended Duration
  - 4% HTC projects required to waive their right Qualified Contract
- Deeper Rent Targeting
  - 2% of total units w/rents at 30% MTSP (Multifamily Tax Subsidy Projects), and
  - 3% of total units w/rents at or below the HAP (Housing Assistance Payment) payment standards

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# Minimum Thresholds – 9% HTC Applications



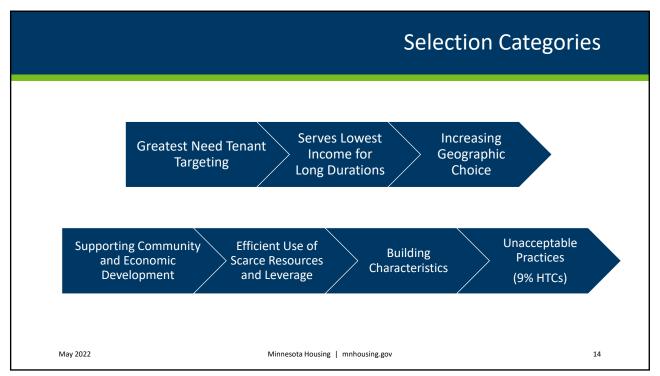
- Applicants seeking 9% tax credits in Round 1 must meet at least one threshold item:
  - Projects in the Metropolitan Area
  - Projects outside of the Metropolitan Area
  - Project is not restricted to persons of a particular age group
    - Percentage of the units are set aside and rented to persons with a disability
  - Preserve Existing Subsidized Housing
  - Rural Development
- Projects may meet more than one threshold

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# **Greatest Need Tenant Targeting**

### Four selection criteria

- · Large Family Housing
- Senior Housing
- Permanent Supportive Housing for High Priority Homeless (HPH)
  - · Continuum of Care
- People with Disabilities (PWD)
  - Tier 1 and Tier 2



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# Greatest Need Tenant Targeting Large Family Housing

### A. Large Family Housing (12 to 15 points):

1. Large Family Housing - The proposal is for a project that provides family housing that is not restricted to persons 55 years old or older. The owner agrees to market to families with minor children. Select all that apply:

 At least 75% of the total assisted<sup>5</sup> units contain two or more bedrooms and at least onethird of the 75% contain three or more bedrooms. (12 points)

Number of units with

- 2 Bedrooms
- 3 Bedrooms \_\_\_\_\_
- 4 Bedrooms\_\_\_\_
- If eligible under 1. a. above, at least one-third of three or more bedrooms required above must contain four or more bedrooms. (3 points)

Number of units with

- 4 Bedrooms \_\_\_\_\_
- 5 Bedrooms \_\_\_\_

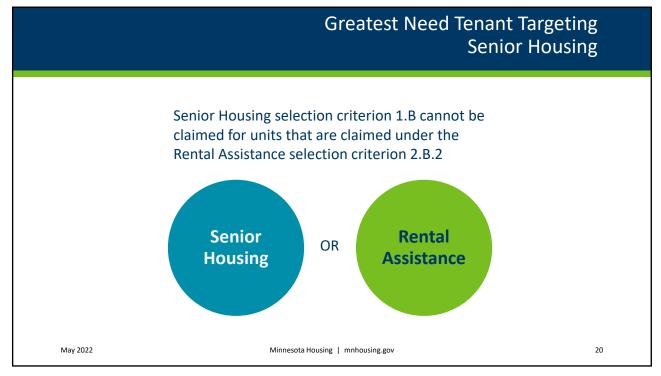
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			Need Tenant Tai nily Housing Con	
<ul> <li>Calculation based on the number of assisted units</li> <li>Scoring Wizard and Workbook numbers need to match</li> </ul>				
	Rent Limit Income Limi	Rooms Per Total On Unit Rooms	Source of Rental Assistance or Operating Subsidy	
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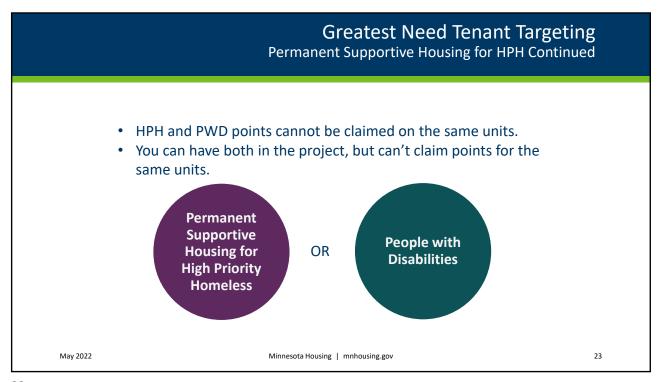
### **Greatest Need Tenant Targeting** Senior Housing B. Senior Housing (3 to 7 points): $\textbf{1. Senior Housing} \ - \ The \ proposal \ is \ for \ a \ project \ that \ provides \ housing \ that \ is \ restricted \ to \ persons \ 55 \ years \ or \ older. \ Select \ all \ that \ apply:$ (3 points) b. Projects eligible under 1.a. above that agree to further restrict the units' incomes to the county 30% MTSP income. i. 30% to 100% of the restricted units (4 points) Number of units \_ ii. 20% to 29.99% of the restricted units (3 points) Number of units \_ iv. 5% to 9.99% of the restricted units (1 point) Number of units \_ May 2022 Minnesota Housing | mnhousing.gov 18

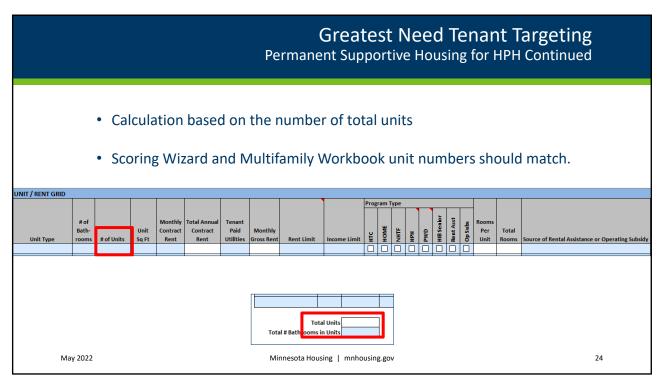




	Greatest Need Tenant Targeting Permanent Supportive Housing for High Priority Homeless			
	C. Permanent Supportive Housing for High Priority Homeless (HPH) <sup>6</sup> (7 to 32 points):			
	<ol> <li>A minimum of 5% of the total units, but no fewer than four units are set aside and rented to High Priority Homeless who are households prioritized for permanent supportive housing by the Coordinated Entry System<sup>7</sup> (HPH Units) and targeted to the populations indicated below. Select one and complete the unit count below:</li> </ol>			
	a. 50% to 100% of the total units, but no fewer than 20 units (30 points)  Number of units			
	b. 10% to 49.99% of the total units, but no fewer than 7 units (10 points)  Number of units			
	c. 5% to 9.99% of the total units, but no fewer than 4 units ( <b>7 points</b> )  Number of units			
	Number of units representing:			
	Youth with Children: Youth Singles: Youth Total: Single Adults: Families with Children: Total High Priority Homeless:			
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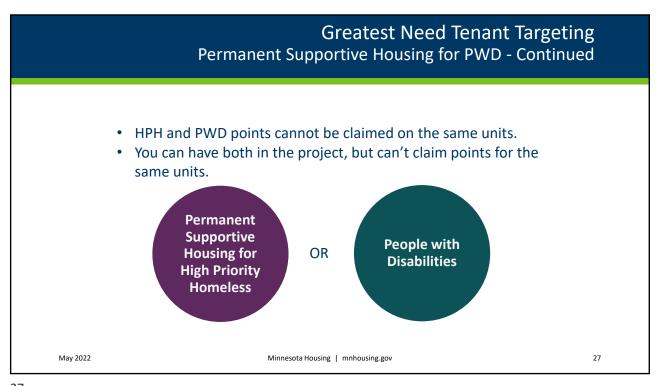






	Greatest Need Tenant Targeti People with Disabilities (PW	_
	D. People with Disabilities (PWD) (7 to 13 points):	
	Select one:	
	1. Tier 1: Permanent housing proposals that are not restricted to persons of a particular age group and in which a minimum of 5% of the total units, but no fewer than four units are set aside and rented to persons with a disability as defined below. Select the number of units set aside for people with disabilities:	
	a. 15% to 25% of the total units, but no fewer than six units (10 points)  Number of units	
	b. 10% to 14.99% of the total units, but no fewer than five units (9 points)  Number of units	
	c. 5% to 9.99%, of the total units, but no fewer than four units (7 points)  Number of units	
	OR Tier 2: 811 Project Rental Assistance (PRA). Pre-App required!	
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# Four scoring categories A. Preservation B. Rental Assistance C. Serves Lowest Income Tenants/Rent Reduction D. Long Term Affordability May 2022 Minnesota Housing | mnhousing.gov 28

# Thresholds: 1. Risk of Loss Due to Market Conversion 2. Risk of Loss Due to Critical Physical Needs 3. Risk of Loss Due to Ownership Capacity/Program Commitment Criteria: • Existing Federal Assistance – Tier 1 • Existing Federal Assistance – Tier 2 • Critical Affordable Units as Risk

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## Serves Lowest Income for Long Durations **Rental Assistance** B. Rental Assistance (6-26 points) Number of units \_ b. Between 51.1% to 99.9% of the total units (16 points) c. 20.1% to 51% of the total units (13 points) Number of units d. 10.1% to 20% of the total units, with a minimum of four units (10 points) Number of units e. 5% to 10% of the total units, with a minimum of four units (7 points) Number of units f. Less than 5% of the total units, a minimum of four units (6 points) Number of units May 2022 Minnesota Housing | mnhousing.gov 30

### Serves Lowest Income for Long Durations Rental Assistance - Continued

- Commitment documentation must:
  - · Be fully executed
  - State the project name
  - Include the number of units



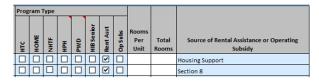
 Commitment documentation for Further Restricting Incomes no longer needs to state the approval of the governing body

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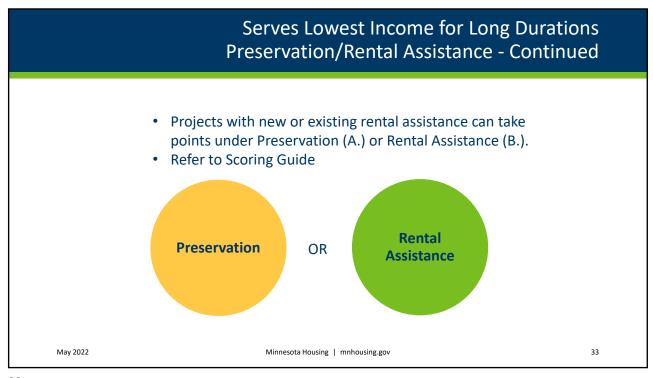
## Serves Lowest Income for Long Durations Rental Assistance - Continued

- Units must be marked as rental assistance in the Workbook
- · Commitments must be fully binding
- Commitments contingent on an award from Minnesota Housing are acceptable
- Commitment subject to a third-party RFP to award vouchers are not acceptable



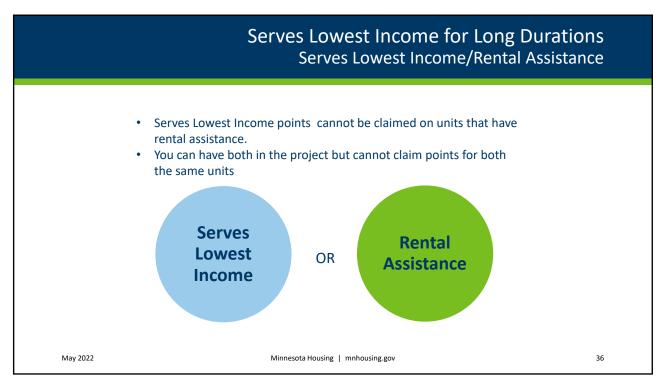
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	Serves Lowest Income for Long Duration Serves Lowest Income Tenants/Rent Reduction	
	C. Serves Lowest Income Tenants/Rent Reduction (8 to 20 points):	
	The applicant agrees to maintain the deeper rent structuring for which selection points are requested.	
	This selection will restrict rents only (tenant incomes will not be restricted to the 50% income level by claiming this section).	
	<ul> <li>a.               100% of the restricted unit rents affordable to households with incomes at the county 50% HUD MTSP income limit (13 points)      </li> <li>Number of units</li></ul>	
	<ul> <li>At least 50% of the restricted unit rents affordable to households with incomes at the county 50% HUD MTSP income limit (8 points)</li> <li>Number of units</li> </ul>	
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	Serves Lowest Income for Long Durations Serves Lowest Income Tenants/Rent Reduction		
C. Serves Lowest Income Tenants/Rent Reduction (8 to 20 points):			
c.	<ul> <li>Projects that are eligible for 1.a. or 1.b. above and agree to further restrict units to the county 30% MTSP rent limit.</li> </ul>		
	i. 30% to 40% of the restricted units (7 points)  Number of units		
	ii. 20% to 29.99% of the restricted units <b>(6 points)</b> Number of units		
	iii. 10% to 19.99% of the restricted units (5 points)  Number of units		
	iv. 5% to 9.99% of the restricted units (4 points)  Number of units		
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## Serves Lowest Income for Long Durations Serves Lowest Income/Rent Reduction Continued

- Calculation based on the number of assisted units.
- · Scoring Wizard and Multifamily Workbook unit numbers should match.
- recent date.



# Multifamily Customer Portal Resources

Multifamily Tax Subsidy Projects (MTSP)

For Housing Tax Credits, Tax-Exempt Bonds and the Low and Moderate Incom

Home > Multifamily Rental Partners > Apply for Funding > Application Resou

2021 Limits: Effective 4.1.2021

Table A - For projects placed in service on or before 12.31.2008  $\underline{\text{Table B}}$  - For projects placed in service on 1.1.2009 to 5.13.2010

Multifamily Rent and Income Limits

See Table with most

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# Serves Lowest Income for Long Durations Long Term Affordability

### D. Long Term Affordability (8 to 9 points):

For a deferred loan project, the owner agrees to extend the term of the declaration beyond 30 years.

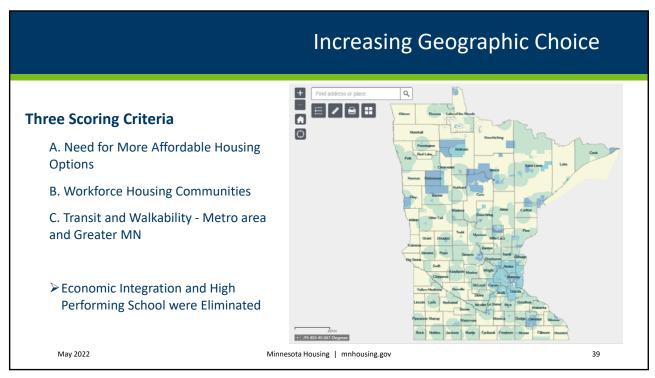
Select one:

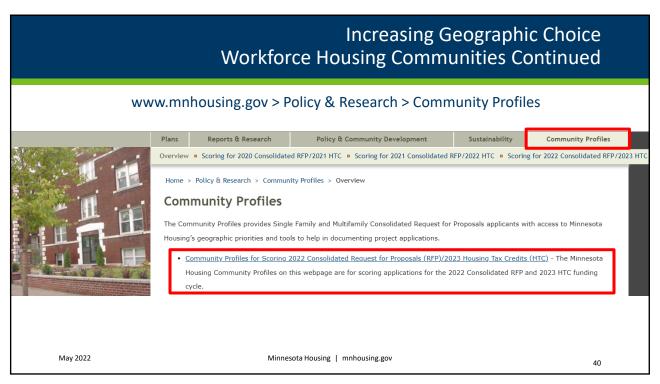
- a. The HTC project will extend the term of the LURA and waive the right to Qualified Contract for a minimum of 50 years and/or the deferred loan project will extend the term of the deferred loan declaration to 50 years. (9 points)
- b. The HTC project will extend the term of the LURA and waive the right to Qualified Contract for a minimum of 40 years and/or the deferred loan project will extend the term of the deferred loan declaration to 40 years. (8 points)

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## **Increasing Geographic Choice** Need for More Affordable Housing Options A. Need for More Affordable Housing Options (8 to 10 points): 1. Projects located in communities with a need for more affordable housing options because either there is a low share of affordable rental housing compared to all housing options in a community or a large share of renters are cost burdened by their rent. Select one: a. Tier 1 Tracts or Cities, and Reservations: Those in the 80th percentile or higher in the highest share of cost burdened renters or in the lowest share of affordable rental housing relative to the community type. Tribal Reservations and communities are also considered Tier 1 for having a need for more affordable housing options. (10 points) b. Tier 2 Tracts or Cities: Those in the 50th-79th percentile in the highest share of cost burdened renters or in the lowest share of affordable housing relative to the community type. (8 points) May 2022 41 Minnesota Housing | mnhousing.gov

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# Increasing Geographic Choice Transit and Walkability Two key components • Access to Fixed Transit • Walkability Three geographic categories • Metropolitan Area • Greater Minnesota Urbanized Areas • Greater Minnesota Rural and Small Urban Areas

# **Supporting Community and Economic Development**

### **Five Selection Criteria**

- A. Community Development Initiative
- B. Equitable Development
- C. Rural/Tribal
- D. QCT/Community Revitalization, Tribal Equivalent Areas, and Opportunity Zones
- E. Multifamily Award History
- F. Black, Indigenous and People of Colorowned/Women-owned Business Enterprise (BIPOCBE/WBE)



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# Supporting Community and Economic Development Community Development Initiative

- For projects that contribute to active implementation of a Community Development Initiative to address locally identified needs and priorities
- Required Documentation:
  - Community Development Initiative Narrative
  - Map of the targeted geographic area
  - · Copy of the plan or initiative
  - Affordable Housing must be listed as a key strategy initiative
  - Stakeholder list



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### Supporting Community and Economic Development Community Development Initiative Continued



## **Examples of initiatives or plans:**

- ✓ Neighborhood plans
- ✓ County plans
- ✓ Comprehensive plans (if the Community Development Initiative Narrative is completed)



# Not eligible:

- Housing studies
- Market studies

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### Supporting Community and Economic Development Equitable Development

Submit documentation that meets <u>all four</u> threshold criteria, including the Equitable Development Narrative.

- 1a. Significant involvement of a Qualified Stakeholder Group
  - Provide details in the Narrative
- 1b. Housing Disparity Addressed by Development
  - · Provide data demonstrating the disparity
- 1c. Significant involvement of Qualified Stakeholder Group
  - Document how the Stakeholder Group is involved in the project proposal?
- 1d. Provide a signed letter from Qualified Stakeholder Group



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### Supporting Community and Economic Development Equitable Development - Continued

- Threshold 1.a. Significant Involvement of a Qualified Stakeholder Group
  - Qualified Stakeholder Group must have meaningful representation of one or more of the following CMIs
    - Lowest Income (e.g. <= 30% of area median income (AMI))
    - · People of Color
    - Indigenous People
    - LGBTQ People
    - People Experiencing Homelessness
    - People with Disabilities
    - Immigrants
    - Large Families
    - Seniors
    - · Families with children



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### Supporting Community and Economic Development Equitable Development - Continued

- Threshold 1.b. Housing Disparity Addressed by Development
  - Provide data for at least one Community Most Impacted (CMI) represented in the Qualified Stakeholder Group (QSG) demonstrating housing disparity and identify how the project will address that disparity.
  - Data should apply to people living in Minnesota
    - Examples:
      - Wilder Foundation's Community Compass
      - Published research or evaluation reports
      - Federal, state or local government data



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### Supporting Community and Economic Development Equitable Development – Continued

- Threshold 1.c. Significant Involvement of Qualified Stakeholder Group
  - Explain how the Qualified Stakeholder Group was involved in the development, the specific input they provided and how the project responds to that input.
  - \*Must be in addition to minimum QAP requirements and points taken in other selection criteria e.g. serves lowest income tenants, high priority homeless.
- Threshold 1.d. Signed letter from Qualified Stakeholder Group
- Tip: Refer to the Self-Scoring Worksheet



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# Supporting Community and Economic Development Continued

- C. Rural/Tribal
- D. QCT/Community Revitalization, Tribal Equivalent Area, and Opportunity Zones
- E. Multifamily Award History

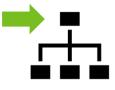


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# Supporting Community and Economic Development BIPOCBE/WBE

F. Black, Indigenous, and People of Color-owned/Women-owned Business Enterprise (BIPOCBE/WBE)

- Ownership
  - 51% owned by one or more BIPOC or women, and whose management and daily business operations are controlled by one or more BIPOC or women who own it.



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# Supporting Community and Economic Development BIPOC/WBE - Continued

- Partnership
  - Provide an agreement executed between the partnering entity(ies):
    - Defines specific duties and roles
    - Explicitly states the goal of building the BIPOCBE/WBE's capacity to develop, manage, construct, design or own affordable housing in the future.



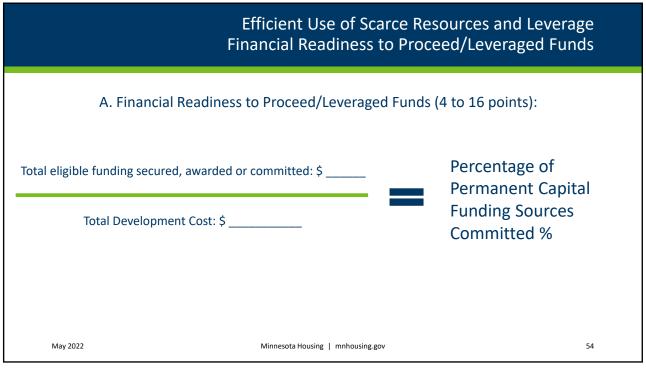
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# Three selection criteria A. Financial Readiness to Proceed/Leveraged Funds B. Other Contributions C. Intermediary Costs • Cost Containment was eliminated. May 2022 Minnesota Housing | mnhousing.gov

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	Efficient Use of Scarce Resources and Leverage Other Contributions		
B. Other Contributions (2 to 10 points):			
Total "Other" non-capital funding cont		Other Contributions % (rounded to the nearest tenth):	
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Е	fficient Use of Scarce Res	sources and Leverage Intermediary Costs
C. Interme	ediary Costs (1 to 6 points):	
Intermediary cost amount \$		Intermediary Percentage %
Total Development Cost: \$		(rounded to the nearest tenth):
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# Three scoring categories A. Universal design B. Smoke-free buildings C. Enhanced Sustainability May 2022 Minnesota Housing | mnhousing gov 57

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### **Building Characteristics Universal Design** A. Universal Design (3 points): The project will incorporate Universal Design Features. A Universal Design unit is a unit that includes all Minimum Essential Universal Design Features, along with eight Optional Features for units in a new construction or adaptive re-use project, and four Optional Features for units in a rehabilitation project. Type A accessible units (as referenced in Minnesota Housing's Rental Housing Design and Construction Standards) also meet the definition of a Universal Design Unit. Unit (3 points); OR Number of units b. A non-elevator building with at least 10% of the assisted units meeting the definition of a Universal Design Unit (3 points) Number of units Must Complete and Submit the Universal Design Worksheet May 2022 Minnesota Housing | mnhousing.gov 58

## Building Characteristics Smoke Free Buildings

### B. Smoke Free Buildings (1 point):

The Project will institute and maintain a written policy prohibiting smoking in all the units
and all common areas within the building/s of the project. The written policy, submitted after
selection during the due diligence process, must include procedures regarding transitioning to
smoke-free for existing residents and establishment of smoking areas outside of units and common
areas if applicable. Consequences for violating the smoke-free policy are determined by the owner
but must be included in the written policy.

The project must include a non-smoking clause in the lease for every household. Projects awarded a point in this scoring criteria may be required to maintain the smoke-free policy for the term of the LURA. (1 point)

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## Building Characteristics Enhanced Sustainability

### **Three Tiers:**

- Tier 1: at least two times the minimum number of Optional Criteria points, in addition to the Required Mandatory Criteria
- Tier 2: at least three times the minimum number of Optional Criteria points, in addition to the Required Mandatory Criteria
- Tier 3: Project will conform to at least one of three alternative building performance pathways

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