

20246-20257 Self-Scoring Worksheet

Housing Tax Credits and Deferred Projects¹

Updated November 2022-06/05/2024 - DRAFT

¹ Includes all 4% and 9% <u>Housing Tax Credit (HTC)</u> projects and deferred funds awarded through the <u>annual Multifamily</u> Consolidated Request for Proposals (Consolidated RFP) as well as available financing throughout the year.

Table of Contents

202 4 6-2	202 5 7 Self-Scoring Worksheet1
Instru	ctions and Requirements4
Α.	Strategic Priority4
В.	Pre-Application4
C.	Preference for Eventual Tenant Ownership5
D.	Minimum Point Requirements6
E.	Claiming of Points7
F.	Documentation of Points7
G.	Documentation of Units7
Н.	Extended Duration7
I.	Design Standards8
J.	Declarations9
К.	Deeper Rent Targeting9
Round	d 1 – Minimum Threshold Requirements10
Α.	In the Metropolitan Area ⁴ 10
В.	Outside the Metropolitan Area10
C.	People with Disabilities11
D.	Preserve Existing Subsidized Housing11
E.	Rural Development11
2024 -	2026 – 2027 Housing Tax Credit and Deferred Funding Selection Criteria
1.	Greatest Need Tenant Targeting13
2.	Serves Lowest Income for Long Durations20

3.	Increasing Geographic Housing Choice	30
4.	Supporting Community and Economic Development	36
5.	Efficient Use of Scarce Resources and Leverage	46
6.	Building Characteristics	52
7.	Unacceptable Practices (1 to 35 points)	56

Instructions and Requirements

The Self-Scoring Worksheet sets the selection criteria and funding priorities that Minnesota Housing will use to prioritize applications requesting 4% <u>and 9%</u> Housing Tax Credits (HTCs), 9% HTCs, and/or deferred funds that are selected through the Multifamily Consolidated Request for Proposals (Consolidated-RFP) or on a pipeline basis for available financing that may be available throughout the year.

Applicants must meet the requirements outlined in the Self-Scoring Worksheet and <u>Qualified</u> <u>Allocation Plan (QAP) document</u> to be eligible for points. To submit the Self-Scoring Worksheet for an application, all applicants must use the Scoring Wizard in the Multifamily Customer Portal website. All documents referenced in this Self-Scoring Worksheet can be found on Minnesota Housing's website or in the Multifamily Customer Portal.

When selecting projects for funding in the <u>Multifamily</u> Consolidated RFP<u>/HTC Round 1 and HTC</u> <u>Round 2</u>, Minnesota Housing considers the total amount of points achieved in conjunction with such factors as feasibility, amount of total funding requested, available resources, and ability to complete the development in a timely manner.

A. Strategic Priority

- All projects must meet at least one of the HTC statutory strategic priorities or a strategic objective contained in Minnesota Housing's current Strategic Plan as published on the Minnesota Housing website. Applicants must demonstrate how the project meets the Strategic Plan in the Multifamily Rental Housing Narrative.
- Residential rental housing projects financed with an allocation of tax-exempt bonds under <u>Minnesota Statutes</u>, chapter 474A are the highest strategic priority for tax credits in accordance with <u>Minn. Stat.Minnesota Statutes</u>, <u>section</u> 462A.222, <u>subd.subdivision</u> 3(d), and such projects are not required to meet a separate strategic priority.

B. Pre-Application

A Ppre-Aapplication may be required for specific selection preferences or selection criteria. The applicant must provide the required Ppre-Aapplication prior to the application deadline according to the due date established by Minnesota Housing and published on Minnesota Housing's website. Failure to submit required pre-application materials may result in rejection of the Ppre-Aapplication.

C. Preference for Eventual Tenant Ownership

HTC projects are eligible for homeowner conversion. These projects will receive a preference during the selection process when reviewing tie breakers. The project owner should submit a preliminary transition plan with their application that is consistent with the requirements of the Eventual Tenant Ownership (ETO) Guide. The Declaration of Land Use Restrictive Covenants (LURA) may contain provisions ensuring compliance with these Eventual Tenant Ownership<u>ETO</u> commitments by the owner, including a right of first refusal allowing tenants to purchase their units.

The project will have an **Eventual Tenant Ownership<u>ETO</u> component**.

Preference for Innovative Construction Techniques

A Pre-Application is required for this selection preference. Using this selection preference, Minnesota Housing intends to select at least one project that will use innovative construction techniques that:

Reduce total construction costs by at least 10%

AND/OR

Reduce the time a project is under construction by at least 20%

Minnesota Housing will make a reasonable effort to select a minimum of one project that meets this preference criterion, based on competitive ranking applications and available funding, and reserves the right to select a lower scoring proposal if deferred funding is applied for and the project meets this preference criterion.² The preference does not obligate Minnesota Housing to select a project that uses an innovative construction technique.

The Innovative Construction Technique preference is available in the 2023 Consolidated RFP/2024 HTC Round 1 and in the 2024 Consolidated RFP/2025 HTC Round 1³ Application Guidance for Innovative Construction Techniques will be posted on Minnesota Housing's website.

D. Minimum Point Requirements

- Requests for Minnesota Housing administered Housing-administered 9% HTCs from the state's HTC volume cap<u>credit ceiling</u> must demonstrate the project is eligible for no fewer than 80 points, excluding projects funded through the Rural Development/Small Projects set-aside.
- Requests for <u>Minnesota Housing-administered 4%</u> HTCs in association with tax-exempt volume limited bonds must demonstrate the project is eligible for no fewer than 40 points.
- Minnesota Housing reserves the right to reject applications not meeting its project selection requirements as contained in the <u>Qualified Allocation Plan (QAP</u>), to revise

² 9% HTC applications will continue to be ranked and reviewed for selection based on competitive score and requirements as outlined in Chapter 5, Project Selection, of the QAP. Deferred only proposals or deferred with 4% HTC projects that meet this preference criterion will be reviewed and may be selected with a lower score than other deferred only or deferred with a 4% HTC projects in accordance with the Consolidated RFP Application Instructions.-

³-Minnesota Housing will review and score all proposals submitted to the Consolidated RFP according to the 2024-2025 HTC and Deferred Funding Selection Criteria. As outlined in the Consolidated RFP Application Instructions and the QAP, Minnesota Housing takes specified criteria into consideration when reviewing and selecting applications through the Consolidated RFP, in addition to project score (e.g.., project feasibility, organization capacity, financial capacity).-

proposal features and associated scoring, and to help ensure the project meets the requirements.

E. Claiming of Points

An award and/or allocation is based upon the information provided in the application. The project is required to comply with all selection criteria that are claimed and awarded. This includes any due diligence/reporting requirements after selection and <u>for the</u> term of the declaration. Failure to comply could result in the loss of the award and/or allocation as well as the assessment of penalty points.

F. Documentation of Points

<u>Scoring is submitted in the Multifamily Customer Portal via the Scoring Wizard.</u> In the Scoring Wizard, mark the selection criteria expected for your project. Where indicated in the Minnesota Housing Self-Scoring Worksheet, the applicant must also submit documentation that clearly supports the points claimed. Refer to the Scoring Guide and Multifamily Customer Portal for additional details. Minnesota Housing will determine the eligible points; points may not be awarded unless the required documentation is provided along with the application to justify the points claimed.

During the competitive process, Minnesota Housing's review of the submitted Self-Scoring Worksheet is only to validate that the points claimed are eligible, to reduce points claimed if not eligible, and to determine points awarded. Minnesota Housing will not award additional points that are not initially claimed by the applicant/owner. Many performance obligations are created by the claiming of certain scoring points. As such, Minnesota Housing will not assume the position of creating any such performance obligations on behalf of the applicant/owner.

G. Documentation of Units

In the Scoring Wizard, mark the number of units for each selection criteria expected for your project. Minnesota Housing will not award points if the necessary number of units is not included in the Self-Scoring Worksheet. The number of units will also be validated in the Multifamily Workbook and may result in a loss of points if the documentation is not consistent. When calculating a percentage for the criterion, all units must be rounded up to the next full unit.

H. Extended Duration

Request for Minnesota Housing administered Housing-administered HTCs from the state's HTC volume capcredit ceiling and in association with tax-exempt volume limited bonds must

maintain the duration of low-income use for a minimum of 30 years or longer, if a longer duration is selected. The owner agrees that the Qualified Contract provisions of IRC <u>\$§</u>Internal <u>Revenue Code</u>, <u>sections</u> 42(h)(6)(E)(i)(II) and 42(h)(6)(F) (which provision<u>s</u> would permit the owner to terminate the <u>restrictions under this agreement</u><u>LURA</u> at the end of the compliance period in the event Minnesota Housing does not present the owner with a Qualified Contract for the acquisition of the project) do not apply to the project, and the owner also agrees the Section 42 income, rental₋ and occupancy restrictions must apply for the term of the LURA.

I. Design Standards

The project must meet the requirements in the Minnesota Housing Rental Housing Design/Constructions Standards. Additional design requirements will be imposed if points are claimed/awarded that require specific design elements (e.g., <u>Innovative Construction</u> <u>Techniques</u>, Universal Design, Enhanced Sustainability).

J. Declarations

- 1. A Declaration of Land Use Restrictive Covenants (LURA)- covering the income and rent restrictions and occupancy requirements presented at selection may be recorded against the property.
- 2. A deferred loan **<u>-</u>d**eclaration covering the income and rent restrictions and occupancy requirements presented at selection may be recorded against the property.

K. Deeper Rent Targeting

All applicants must meet the minimum deeper rent targeting unit requirements outlined below.

 Requests for Minnesota Housing deferred financing or Minnesota Housing administered Housing-administered HTCs from the state's total volume capcredit ceiling or in association with tax-exempt volume limited bonds must includerestrict at least 2% of the total units, with a minimum number of one unit, withto rents restricted at or below the county 30% Multifamily Tax Subsidy Project (MTSP) rent limit. Units with project-based rental assistance count toward this requirement. Projects where 100% of the units include project-based rental assistance are excluded exempt from this requirement.

Number of Units: _____

2. Requests for Minnesota Housing deferred financing or Minnesota Housing administered Housing-administered HTCs from the state's total volume capcredit ceiling or in association with tax-exempt volume limited bonds must includerestrict at least 3% of the total units, with a minimum number of one unit, withto rents restricted at or below the Housing Assistance Payment (HAP) payment standard as determined by the responsible entity in the jurisdiction. The units must generally be evenly distributed by bedroom type. Projects that are 100% project-based rental assistance or are located on tTribal rReservations are excluded and Tribal trust lands are exempt from this requirement.

<u>requirement</u>.

- 0 Bedroom Units: _____
- 1 Bedroom Units: _____
- 2 Bedroom Units: _____
- 3 Bedroom Units: _____
- 4 Bedroom Units:
- 5 Bedroom Units: _____
- 6 Bedroom Units: _____
- Total Number of Units:

Round 1 – Minimum Threshold Requirements

In accordance with Minnesota Statutes <u>5, section</u> 462A.222, <u>Ss</u>ubdivision 3(e), all 9% HTC applications submitted statewide in HTC Round 1 must meet one of the following threshold types. Please indicate the threshold item your project meets:

In the Metropolitan Area

A. In the Metropolitan Area⁴²

- New construction or Substantial Rehabilitation in which, for the term of the extended use period (term of the LURA), at least 75% of the total HTC units are <u>single roomsingle-room</u> occupancy, efficiency, or one-bedroom units with rents affordable to households whose income does not exceed 30% of the area median income (AMI)<u>:</u>
- 2. New construction or Substantial Rehabilitation family housing projects that are not restricted to persons 55 years old or older in which, for the term of the extended use period (term of the LURA), at least 75% of the total HTC units contain two or more bedrooms and at least one-third of the 75% contain three or more bedrooms.
- 3. Substantial Rehabilitation projects in neighborhoods targeted by the city for revitalization-;

Outside the Metropolitan Area

B. Outside the Metropolitan Area

 Projects which meet a locally identified housing need, and which are in short supply in the local housing market, as evidenced by credible data submitted with the application...;

⁴² As set out in <u>Minn. Stat.Minnesota Statutes, section</u> 473.121, <u>subd.subdivision</u> 2, Metropolitan Area means the area over which the Metropolitan Council has jurisdiction, including the counties of Anoka, Carver, Dakota (excluding the cities of Northfield and Cannon Falls), Hennepin (excluding the cities of Hanover and Rockford), Ramsey, Scott (excluding the city of New Prague), and Washington.

<u>C.</u> People with Disabilities

- **C** Projects that are not restricted to persons of a particular age group and in which, for the term of the extended use period (term of the LURA), a percentage of the units are set aside and rented to persons:
 - With a serious and persistent mental illness as defined in Minnesota Statutes-<u>§, section</u> 245.462, <u>S</u>ubdivision 20, paragraph (c);
 - With a developmental disability as defined in the United States Code, Title 42, Section 6001, paragraph (8), as amended <u>through December 31, 1990</u>;
 - Who have been assessed as drug dependent persons as defined in Minnesota Statutes <u>\$, section</u> 254A.02, <u>Ss</u>ubdivision 5, and are receiving or will receive care and treatment services provided by an approved treatment program as defined in Minnesota Statutes <u>\$, section</u> 254A.02, <u>Ss</u>ubdivision 2;
 - With a brain injury as defined in Minnesota Statutes-<u>§, section</u> 256B.093, <u>S</u>ubdivision 4, paragraph (a); <u>OR</u>
 - 5.<u>5.</u> With permanent physical disabilities that substantially limit major life activities, if at least 50% of the units in the project are accessible as provided under Minnesota Rules, Chapter 13401.

NOTE: Minnesota Housing considers accessible units to be Type A and/or Type B units as identified in the referenced Chapter 13491, also known as the Minnesota Accessibility Code.

NOTE: This definition is not limited to persons with mobility impairment.

Preserve Existing Subsidized Housing

D. Preserve Existing Subsidized Housing

1. Projects, whether or not restricted to persons of a particular age group, which preserve existing subsidized housing, if the use of HTCs is necessary to (1) prevent conversion to market rate use; or (2) to remedy physical deterioration of the project, which would result in loss of existing federal subsidies; **OR**

Rural Development

E. Rural Development

1. Projects financed by <u>United States Department of Agriculture (USDA)</u> Rural Development (RD), which meet statewide distribution goals.

2024-2025 – 2026-2027 Housing Tax Credit and Deferred Funding Selection Criteria

GREATEST NEED TENANT TARGETING

1. Greatest Need Tenant Targeting

Large Family Housing

A. Large Family Housing (12 to 15 **p**Points)

- Large Family Housing: The proposal is for a project that provides family housing that is not restricted to persons 55 years old or older. The owner agrees to market to families with minor children.
 - 1.-Select all that apply:
 - a. At least 75% of the total assisted⁵ units contain two or more bedrooms and at least

one-third of the 75% contain three or more bedrooms. (12 points)

Number of units with:

- 2 Bedrooms: _____
- 3 Bedrooms: _____
- 4 Bedrooms: _____
- 5 Bedrooms: _____
- 6 Bedrooms:
- b. If eligible under 1.a. above, at least one-third of three or more bedrooms required above must contain four or more bedrooms. (3 points)
 Number of units with:
 - 4 Bedrooms: _____
 - 5 Bedrooms: _____
 - 6 Bedrooms: _____

Senior Housing

- B. Senior Housing (32 to 78 pPoints)
 - 1. Senior Housing: The proposal is for a project that provides housing that is restricted to persons 55 years of age or older.

⁵ Assisted is defined as HTC units for HTC applications and affordable units for deferred funding.

<u>a.</u>	Select all that apply<u>one</u>:
	i. 100% of the total units (4 points) Number of Units:
	ii. a. 1200 1999 % of the total assisted units will be restricted and
	marketed to seniors 55 years of age or older (3 points)
	Number of Units:
	iii. 80% to 89.99% of the total units (2 points)
	Number of Units:
b.	Projects eligible under 1.a. above that agree to further-restrict the units' to households with incomes to below the county 30% MTSP income limit.
b.	households with incomes to at or below the county 30% MTSP income limit.
b.	
b.	households with incomes to at or below the county 30% MTSP income limit. Select one:
b.	 <u>households with</u> incomes to at or below the county 30% MTSP income limit. <u>Select one:</u> i. 30% to 100% of the total units (4 points)
b.	 <u>households with</u> incomes toat or below the county 30% MTSP income limit. <u>Select one:</u> 30% to 100% of the total units (4 points) Number of Units:
b.	 <u>households with incomes toat or below</u> the county 30% MTSP income limit. <u>Select one:</u> i. 30% to 100% of the total units (4 points) Number of Units:
b.	 <u>households with</u> incomes to at or below the county 30% MTSP income limit. <u>Select one:</u> 30% to 100% of the total units (4 points) Number of Units:

Number of Units:

NOTE: The Senior Housing selection criterion <u>1.B.</u>1.b. cannot be claimed for units that are claimed under the Rental Assistance selection criterion 2.B.2<u>Further Restricting Rental</u> <u>Assistance</u>.

Permanent Supportive Housing for High Priority Homeless

- C. Permanent Supportive Housing for High Priority Homeless (HPH)⁶ (7 to 30 <u>pP</u>oints)
 - 1. A minimum of 5% of the total units, but no fewer than four units, are set aside <u>for</u> and rented to High Priority Homeless <u>households</u>, who are households prioritized for

⁶³ Specific performance requirement relief provisions are available for projects eligible for the **Permanent Supportive Housing for High Priority Homeless selection criterion for "HPH Units".** Reference Chapter 6.A. of the QAP for additional details. Specific performance requirements may be incorporated into the LURA and deferred loan documents recorded with the property. Alternative referral and prioritization options are available with approval from

permanent supportive housing by the Coordinated Entry System⁷⁴ (HPH Units) and targeted to the populations indicated below.

Minnesota Housing, at its sole discretion, in consultation with the owner of a selected project and the local community, will consider alternative referral and prioritization processes for populations that have a demonstrated need for supportive housing but are not included in the Coordinated Entry System.

The applicant agrees that if units set aside for High Priority Homeless are occupied by households without rental assistance, the gross rents, including an allowance for tenant-paid utilities, cannot exceed the greater of 30% of the household's monthly income or the most current Supportive Housing Standard for the unit size, as published annually by Minnesota Housing in the Multifamily Underwriting Standards in the Supportive Housing Standards – High Priority Homeless or People with Disabilities section. The owner must establish and implement policies and procedures to specify the calculation method used to determine the appropriate rent amount and periodic income recertification to adjust rents.

Select one-and complete the unit count below:

- a. 50% to 100% of the total units, but no fewer than 20 units (30 points) Number of Units: _____
- b. 10% to 49.99% of the total units, but no fewer than 7 units **(10 points)** Number of Units: _____
- c. 5% to 9.99% of the total units, but no fewer than 4 units (7 points) Number of Units: _____

Minnesota Housing when there is not an eligible household on the Coordinated Entry waiting list. Reference the relief provisions in Chapter 6.A. of the QAP for additional details.

⁷⁴ Coordinated Entry System is defined by the statewide Coordinated Entry standards and protocol as adopted by the local Continuum of Care, or such successor system as determined by Minnesota Housing.

NOTE: The Permanent Supportive Housing for High Priority Homeless (<u>1</u>.C.) and People with Disabilities (<u>1</u>.D.) selection criteria cannot be claimed for the same units.

The documentation requirements to be eligible for Permanent Supportive Housing for HPH points is based upon the percentage of total units that are HPH, PWD, and other homeless households in the project. Projects are classified as either:

- Primarily Supportive Housing: 50% or more of the total units will serve HPH, PWD, or other homeless households.
- Partially Supportive Housing: Less than 50% of the total units will serve HPH, PWD, or other homeless households.

The classification determines the Supportive Housing application materials that must be submitted, including the narratives, forms, certifications, and submittals identified in the Application Checklist in the Multifamily Customer Portal.

Please also note the following requirements depending on the project classification:

Primarily Supportive Housing

- The market need for the proposed HPH units must be verified and documented on the Continuum of Care (CoC) Confirmation form. Minnesota Housing, at its sole discretion, will determine if there is market need for HPH units based upon a number of factors including location, household type, Coordinated Entry waiting list, pending projects, resources etc.
- The applicant agrees to pursue and continue <u>the</u>renewal of rental assistance, operating subsidy, or service funding contracts for as long as the funding is available.

Partially Supportive Housing

- 1. Minnesota Housing, at its sole discretion, will determine if there is a market need for HPH units based upon a number of factors including location, household type, Coordinated Entry waiting list, pending projects, etc. This will be verified with the local Continuum of Care during the application review process. If Minnesota Housing determines that there is not a need for additional HPH units within the local market, the applicant agrees that Minnesota Housing may remove the proposed HPH units from the project and convert the proposed units to units with rent restricted to 30% MTSP and maintain a priority to serve homeless households.
- The applicant agrees to pursue and continue <u>the</u> renewal of rental assistance, operating subsidy, or service funding contracts for as long as the funding is available.

A proposal that claims this the Permanent Supportive Housing for High Priority Homeless criterion and is selected will be required to comply with any due diligence/reporting requirements after selection and term of the declaration. Failure to comply could result in the loss of the award and/or allocation as well as the assessment of penalty points. The LURA and Minnesota Housing loan documents may contain performance requirements related to these permanent supportive housing units for High Priority Homeless and may be recorded with the property.

People with Disabilities

D. People with Disabilities (PWD) (7 to 13 pPoints)

Select one:

Tier 1: Permanent supportive housing proposals that are not restricted to persons of a particular age group and in which a minimum of 5% of the total units, but no fewer than four units, are set aside and rented to personspeople with a disability as defined below. The applicant agrees that the units are restricted to households with incomes at or below the county 30% MTSP income limit.

The applicant agrees that if units set aside for People with Disabilities are occupied by households without rental assistance, the gross rents, including an allowance for tenantpaid utilities, cannot exceed the greater of 30% of the household's monthly income or the most current Supportive Housing Standard for the unit size, as published annually by Minnesota Housing in the Multifamily Underwriting Standards in the Supportive Housing Standards – High Priority Homeless or People with Disabilities section. The owner must establish and implement policies and procedures to specify the calculation method used to determine the appropriate rent amount and periodic income recertification to adjust rents.

Select the number of units set aside for People with Disabilitiesone:

- a. 15% to 25% of the total units, but no fewer than six units (10 points) Number of Units: _____
- b. 10% to 14.99% of the total units, but no fewer than five units (9 points) Number of Units: _____
- c. 5% to 9.99% of the total units, but no fewer than four units (7 points) Number of Units: _____

OR

 Tier 2: People with Disabilities (PWD) units that will use <u>Housing and Urban</u> <u>Development</u> Section 811 Project-<u>b</u>Based Rental Assistance (<u>HUD Section</u> 811 PRA): Permanent housing proposals that are not restricted to people of a particular age group and in which a minimum of 5% of the total units, but no fewer than five<u>four</u> units, are set aside and rented to **people with a disability as defined below**. Th<u>e</u> applicant agrees that the units are restricted to households with incomes at or below the county 30% MTSP income limit.

The applicant must **provide the required <u>HUD Section</u> 811 PRA Ppre-Aapplication prior to the application deadline. The due date will be established prior to the application deadline.** Failure to submit all required pre-application materials may result in rejection of the Ppre-Aapplication. Minnesota Housing will further evaluate the feasibility of the <u>HUD Section</u> 811 PRA units during the formal application review process and reserves the right not to award the PWD points for <u>HUD Section</u> 811 PRA units.

Select the number of units set aside for People with Disabilities that will use <u>HUD</u> <u>Section 811 PRA</u>. The total number of <u>HUD Section 811 PRA units</u> cannot exceed 11 units. <u>HUD</u> Section 811 program requirements limit the percentage of supportive housing units. The total number of supportive housing units (HPH, homeless, PWD) in the project cannot exceed 25% of the total units.

Select one:

- a. 15% to 25% of the total units, but no fewer than tensix units (13 points) Number of Units: _____
- b. 10% to 14.99% of the total units, but no fewer than seven five units (11 points)

Number of Units:

c. 5% to 9.99% of the total units, but no fewer than five four units (9 points) Number of Units: _____

Requirements for Tier 1 and Tier 2

A percentage of the units are set aside and rented to persons with any of the following disabilities⁸: $\frac{5}{2}$

 A serious and persistent mental illness as defined in <u>Minn. Stat. §Minnesota</u> <u>Statutes, section</u> 245.462, subdivision 20, paragraph (c);

⁸-Specific performance requirement relief provisions are available for projects that meet the People with Disabilities selection criterion for "PWD Units." Reference Section 6.A. of the QAP for additional details. Specific performance requirements may be incorporated into the LURA and deferred loan documents recorded with the property.

⁵ Specific performance requirement relief provisions are available for projects that meet the **People with Disabilities selection criterion for "PWD Units."** Reference Chapter 6.A. of the

- A developmental disability as defined in United States Code, Title 42, Section 6001, paragraph (<u>58</u>), as amended <u>through December 31, 1990</u>;
- Assessed as drug dependent as defined in <u>Minn. Stat. <u>§</u>Minnesota Statutes, <u>section</u> 254A.02, subdivision 5, and are receiving or will receive care and treatment services provided by an approved treatment program as defined in <u>Minn. Stat. <u>§</u>Minnesota Statutes, section</u> 254A.02, <u>§</u>ubdivision 2;
 </u>
- A brain injury as defined in Minn. Stat. §Minnesota Statutes, section 256B.093,
 Ssubdivision 4, paragraph (a); OR
- Permanent physical disabilities that substantially limit major life activities, if at least 50% of the units in the project are accessible as provided under Minnesota Rules, <u>C</u>hapter 134<u>01</u>.

NOTE:

- Projects that meet<u>claim</u> Round 1 Minimum Threshold C.5. (persons with physical disabilities), as well as and meet any other Round 1 Minimum Threshold Requirement serving People with Disabilities, may count any units rented to persons with a physical disability in their total units, even if the statutory 50% requirement of Threshold C.5. is not met.
- Projects that meet the Round 1 Minimum Threshold only with Threshold C.5. must meet the statutory requirement that 50% of units be accessible. Minnesota Housing considers accessible units to be Type A and B units as identified in the referenced Minnesota Rules Chapter 134<u>01</u>, also known as the Minnesota Accessibility Code.
- If the minimum threshold is not required, then the statutory requirement pertaining to accessible units is not applicable.
- The definition of permanent physical disability is not limited to people with mobility impairment.

NOTE: The Permanent Supportive Housing for High Priority Homeless (<u>1</u>.C.) and People with Disabilities (<u>1</u>.D.) selection criteria may not be claimed for the same units. These units cannot be layered; they must be separate and distinct.

NOTE: Projects with unit(s) that are age restricted cannot claim the People with Disabilities **selection criterion**.

<u>QAP for additional details. Specific performance requirements may be incorporated into the LURA and deferred loan documents recorded with the property.</u>

The project must submit documentation that meets all of the following conditions:

- 1. The applicant must submit the forms and submittals identified in the Application Checklist in the Multifamily Customer Portal.
- The population, market need, and resource plan for the PWD units will be determined after selection in consultation with the county or tIribal human services. If homeless eligibility is required, the market need must be verified and documented on the CoC Confirmation form. Minnesota Housing, at its sole discretion, will determine if there is market need.
- 3. The applicant agrees to pursue and continue renewal of rental assistance, operating subsidy, or service funding contracts for as long as the funding is available.

A proposal that claims this and is eligible for the People with Disabilities selection criterion and is selected will be required to comply with any due diligence/reporting requirements after selection and term of the declaration. Failure to comply could result in the loss of the award and/or allocation as well as the assessment of penalty points. The LURA and Minnesota Housing loan documents may contain performance requirements related to these permanent supportive housing units for People with Disabilities and may be recorded with the property.

SERVES LOWEST INCOME FOR LONG DURATIONS

2. Serves Lowest Income for Long Durations

Projects with existing rental assistance that has been in place for 15 years or more can only take points under Preservation (2.A.). Projects with new rental assistance that has been in place for less than 15 years can only take points under Rental Assistance (2.B.). The Serves Lowest Income selection criterion (2.C.) can only be claimed for units that do not have rental assistance. The definitions explained below determine which criteria the project qualifies for, and the project is only eligible for points in those criteria.

The earliest starting point for the reference to 15 years or more is the following:

Preservation

- For projects applying in the 2025 Multifamily Consolidated RFP/2026 HTC Round 1, the Year 1 must be 2010 or earlier.
- For projects applying in the 2026 HTC Round 2 and/or the 2026 Multifamily Consolidated RFP/2027 HTC Round 1, Year 1 must be 2011 or earlier.
- For projects applying in 2027 HTC Round 2, Year 1 must be 2012 or earlier.

A. Preservation (15 to 40 pPoints)

Thresholds:

Applicants seeking <u>points under the</u> Preservation (2.A.) <u>selection criterion</u> must read the descriptions and then select one of the following three $\mp_{\underline{t}}$ hresholds:

- 1. Risk of Loss Due to Market Conversion
 - a. Expiration of contract/use-restrictions
 - i. Existing property at risk of conversion to market rate housing within five years of application date, and conversion is not prohibited by existing financing or use restrictions; <u>OR</u>

OR

- Existing HTC projects eligible to exercise their option to file for a Qualified Contract, and that have not previously exercised their option; AND
- b. Risk of market conversion evidenced by a low physical vacancy rate (4% or lower) for market rate comparable units (comparable units to be validated by Minnesota Housing at Minnesota Housing's sole discretion); AND
- c. Risk of market conversion evidenced by one or more of the following:
 - For properties with Section 8 contracts, a Rent Comparability Study acceptable to Minnesota Housing staff and reviewers that was completed within a year of the application date that shows current rents are below comparable market rents;

OR

- A market study approved by Minnesota Housing completed within a year of the application date that shows current rents are below comparable market rents and that the property has a comparable location(s), amenities, and condition to convert to market rate; ANDOR
- <u>iii.</u> Other verifiable third-party data on comparable properties (dated within one year of application due date) approved by Minnesota Housing.

NOTE: Minnesota Housing, at its sole discretion, must agree that a market exists for a conversion to market rate housing.

- 2. Risk of Loss Due to Critical Physical Needs
 - a. Critical physical needs identified by third party assessment to support the following conclusions:

 Identified scope of critical physical needs exceeds the available <u>annual</u> <u>cash flow and replacement</u> reserves by at least \$5,000 per unit, as evidenced by the <u>Year</u> Critical Needs Model submitted with the application.

NOTE: Minnesota Housing may conduct an inspection of the project and must agree with applicant scope of work, severity levels_r and cost estimates.

3. Risk of Loss Due to Ownership Capacity/Program Commitment

- a. One of the following four conditions exist:
 - Existing conditions created by the current owner such as bankruptcy, insolvency, default, foreclosure action, unpaid taxes and assessment, ongoing lack of compliance with lenders or terms of the Eexisting
 Efederal Agsistance, or self-determination by a nonprofit board are severe enough to put the property at significant risk of not remaining decent, safe, and affordable. Ownership must be transferred to an unrelated party;

OR

ii. The property has been or will be acquired from an unrelated party within three years of the application date after being offered for sale on the open market after an opt-out notice for the HAP contract has been submitted to Minnesota Housing;

OR

 iii. The property has been or will be acquired from an unrelated party within three years of the application date as a result of a Preservation Affordable Rental Investment Fund (PARIF) Right of First Refusal being exercised; <u>OR</u>

OR

iv. The acquisition of a property with U.S. Department of Agriculture (USDA) Rural Development (RD) rental assistance has occurred or will occur when the current or previous owner intends or intended to allow the existing USDA RD mortgage to mature and has turned down offers from USDA RD to re-amortize the mortgage. Must apply within five years of maturity date and within three years of acquisition.

NOTE: Minnesota Housing, at its sole discretion, must agree that a change in ownership is necessary for units to remain decent, safe_r or affordable.

Criteria:

<u>Applicants that meet one of the above thresholds must select either Tier 1: Existing Federal</u> <u>Assistance – Projects with Existing Project-Based Rental Assistance or Tier 2: Other Existing</u> <u>Federal Assistance and Critical Affordable Units to be eligible for points under Preservation.</u>

Select one:

 Tier<u>1</u>-<u>1</u>: Existing Federal Assistance – <u>pP</u>rojects with <u>eE</u>xisting <u>project based</u><u>Project-</u> <u>Based</u> <u>r</u><u>R</u>ental <u>aA</u>ssistance (15 to 40 points)

Any housing<u>This includes projects</u> receiving project-based rental assistance or operating subsidies under a <u>program of</u> U.S. Department of Housing and Urban Development (HUD), U.S. Department of Agriculture Rural Development (<u>USDA</u> RD), or the Native American Housing Assistance and Self Determination Act (NAHASDA). Properties that have converted their type of federal rental assistance through the Rental Assistance Demonstration Program (RAD), Component 2 (RAD 2), and RAD for Project Rental Assistance Contracts (PRAC) are eligible. Project-based voucher contracts through a local public housing authority or housing and redevelopment authority are eligible. Such assistance must have been committed to the property at least 15 years prior to the year of application.

For eligible projects, fifteen (15) or more years must have passed since the award of the federal project based rental assistance.

The owner will continue renewals of the existing project-based rental assistance contract(s) for as long as the assistance is available. Except for "good cause," the owner will not evict existing subsidized residents and must continue to renew leases for those residents.

Developments with qualified $\underline{\underline{E}}_{\underline{e}}$ xisting $\underline{\underline{F}}_{\underline{f}}$ ederal A<u>a</u>ssistance and which have secured additional federal rental assistance (including through a Section 8bb transfer) must count the total number of assisted units below. Such units are not eligible to be counted under Rental Assistance (<u>2</u>.<u>B</u>).

Select one:

- a. Existing Federally Assisted Units:
 - i. 100% of the total units are federally assisted **(40 points)** Number of Units: _____
 - ii. 75.01% to 99.99% of the total units are federally assisted (32 points) Number of Units: _____

- iii. 50.01% to 75% of the total units are federally assisted (25 points)
 Number of Units: _____
- iv. 25.01% to 50% of the total units are federally assisted **(20 points)** Number of Units: _____
- v. Fewer than 25% of the total units are federally assisted **(15 points)** Number of Units: _____

NOTE: The Rental Assistance (2.B.) selection criterion cannot be claimed if the project is of a type covered under Preservation – Tier $1_{\underline{r}_{\perp}}$ Existing Federal Assistance, even if the project is not claiming **p** reservation points because it does not meet a **R** risk of **L** oss threshold.

NOTE: Rental assistance <u>for preservation projects</u> under the Rental Assistance Demonstration Program (<u>c</u>_omponents I or II) or the Public Housing Program are also not eligible<u>under Preservation - Tier 1: Existing Federal Assistance</u>. Any public housing repositioning <u>for preservation projects</u> that results in project-based vouchers or projectbased rental assistance is also not eligible.

NOTE: The Serves Lowest Income Tenants/Rent Reduction selection criterion (2.C.) cannot be claimed for units that have new or existing rental assistance. This would include People with Disabilities – Tier 2 – <u>HUD Section</u> 811 PRA (1.D.2.), Preservation – Tier 1 and Tier 2 (2.A.1. and 2.A.2.), and Rental Assistance (2.B.).

OR

Tier 2-<u>:</u> Other Existing Federal Assistance and Critical Affordable Units - Tier 2 (15 points)

<u>This includes</u> <u>Ar</u>ental housing with existing federal, state, local or intermediary funding with a current recorded deed restriction that limits rents for at least 50% of the total units to at or below the county <u>560%</u> MTSP limit (or utilizes another rent limitation whose current maximum is at or below the <u>560%</u> MTSP limit) without long-term project <u>basedproject-based</u> rental assistance. This may include units <u>funded with Low Income</u> <u>Housing Tax Credits</u>, <u>RAD Component 1</u>, <u>existing public housing units</u> <u>with HTCs</u>, RD units without Rental Assistance, other existing federal assistance not described above, or a loan funded by federal, state, local or intermediary sources. <u>This includes current and</u> <u>former public housing units converted under RAD Component I or under Section 18</u> <u>Demolition and Disposition and any other successor programs developed for public</u> <u>housing</u>. Applicants who claim these points must agree to continue <u>to</u> limit the rents to at or below <u>56</u>0% MTSP for the term of the deferred declaration or the LURA. For eligible projects, fifteen (15) or more years <u>must</u> have passed since the award of the existing federal assistance-or, the most recent HTC placed in service date or since-the closing of the loan that created rent restrictions.

NOTE: The Serves Lowest Income Tenants/Rent Reduction selection criterion (2.C.) cannot be claimed for units that have new or existing rental assistance. This would include People with Disabilities – Tier 2 –<u>HUD Section</u> 811 PRA (1.D.2.), Preservation – Tier 1 and Tier 2 (2.A.1. and 2.A.2)_r and Rental Assistance (2.B.).

NOTE: Preservation – Tier 2 (2.A.2) and the Serves Lowest Income Tenants/Rent Reduction selection criterion (2.C.) may not be claimed for the same units. These units cannot be layered; they must be separate and distinct.

Rental Assistance

B. Rental Assistance (6 to 26 pPoints)

1. Project-Based Rental Assistance

1. Priority is given to an owner who submits with the application a **project specific, fully executed binding**For projects that have a commitment (i.e., binding Resolution/binding Letter of Approval from the governing body) for project-based rental assistance, which is effectively. This includes new or transferred project-based rental assistance that was executed within the past 15 years. This also includes transfers of existing Section 8 contracts under the 8bb notice to new construction projects or existing developments that currently have no existing federal assistance. Refer to the 15 years definition at the beginning of the Preservation selection criterion. The binding commitment is projectbased by written contract or for project-based vouchers (PBVs)-awarded in accordance with 24 CFR-Ch. Code of Federal Regulations, Chapter IX, Section 983.51. For the purposes of this category, project-based rental assistance is defined as a project-specific funding stream that supports the operations of the property, reduces the tenant rent burden,- and provides for the tenant paid portion of rent to be no greater than 30% of household income.

<u>The project also agrees to continue renewals of the existing project-based rental</u> <u>assistance contract(s) for a **minimum of 15 years** from the later of the last placed-in-<u>service date for any building in the property or loan closing. The applicant agrees that</u> <u>rents will remain affordable at the county 50% MTSP income limit for a 15-year period if</u> <u>the rental assistance is not available for the full period.⁶</u></u>

⁶ Specific performance requirement relief provisions are available for projects claiming the Rental Assistance selection criterion for "RA Units." Reference Chapter 6.A. of the QAP for

- Minnesota Housing, at its sole discretion, will consider rental assistance programs with alternative rent structures as proposed by the applicant, where households may pay more than 30% of their household income when the program goals align with the needs of low-income populations such as with the Moving to Work and site-based Housing Support programs. For all other types of rental assistance programs with an alternative rent structure, the applicant must submit commitment documentation that includes details regarding the rent structure, tenant-paid portion of rent as a percentage of household income, program structure, goals, and population served.
- <u>An operating subsidy will not be considered project-based rental assistance.</u>
 - New or transferred federal rental assistance contracts that were executed within the past 15 years are eligible. This includes transfers of existing Section 8 contracts under the 8bb notice to new construction projects or existing developments that currently have no Existing Federal Assistance.
- Site-based Housing Support⁹² and awards of project-based McKinney Vento Continuum of Care funding will be considered project-based rental assistance. <u>Privately funded rental assistance does not qualify an applicant to claim the</u> <u>Rental Assistance criterion.</u>
 - Privately funded rental assistance must demonstrate a commitment of a minimum of four years. Documentation must also contain language regarding the possibility of future renewals. Be aware that rental assistance from non-governmental organizations will not be treated the same as governmental rental assistance when determining tenant income eligibility for compliance purposes. Refer to the Scoring Guide for more information.
- A current request for Minnesota Housing rental assistance-is not eligible to claim this category., such as HUD Section 811 PRA, does not qualify an applicant to claim the Rental Assistance criterion. The HUD Section 811 PRA letter of determination letter is only a notice of eligibility determination and is not a commitment.
- A past award of existing rental assistance will be counted toward meeting the required percentages.

additional details. Specific performance requirements may be incorporated into the LURA and deferred loan documents recorded with the property.

⁹² Formerly known as Group Residential Housing.

For projects that agree to set aside units and have the required binding commitment for the associated percentage of units with project based rental assistance units as follows. Select one option from a f. In addition, by selecting an option, the project agrees to continue renewals of the existing project based rental assistance contract(s) for a **minimum of 15 years** from the later of the last placed in service date for any building in the property or loan closing. The applicant agrees that rents will remain affordable at the county 50% MTSP income limit for a 15 year period if the rental assistance is not available for the full period¹⁰.

Select one:

- a. 100% of the total units will have project-based rental assistance **(19 points)** Number of Units: _____
- b. 51.1% to 99.9% of the total units **(16 points)** Number of Units: _____
- c. 20.1% to 51% of the total units **(13 points)** Number of Units: _____
- d. 10.1% to 20% of the total units, but no fewer than four units **(10 points)** Number of Units: _____
- e. 5% to 10% of the total units, but no fewer than four units (7 points) Number of Units: _____
- f. Fewer than 5% of the total units, but no fewer than four units (6 points) Number of Units: _____

Further Restricting Rental Assistance

2. Further Restricting Rental Assistance

Projects that are eligible under 2.B.1. a-f above and have rental assistance (as described above) that agree to further restrict units to households whose incomes do not exceed the county 30% MTSP income limit for a 105-year period¹¹.⁸

¹⁰ Specific performance requirement relief provisions are available for projects claiming the Rental Assistance selection criterion for "RA Units." Reference-Chapter 6.A. of the QAP for additional details. Specific performance requirements may be incorporated into the LURA and deferred loan documents recorded with the property.

¹¹ Specific performance requirement relief provisions are available for projects claiming the Rental Assistance selection criterion for Further Restricted Rental Assisted Units ("FRRA Units"). Reference Chapter 6.A. of the QAP for additional details. Specific performance requirements may be incorporated into the LURA and deferred loan documents recorded with the property.

⁸ Specific performance requirement relief provisions are available for projects claiming the <u>Rental Assistance selection criterion for Further Restricting Rental Assistance. Reference</u>

Select one:

- a. 75.1% to 100% of the total units (7 points) Number of Units:
- b. 50.1% to 75% % of the total units **(6 points)** Number of Units: _____
- c. 25.1% to 50% of the total units **(5 points)** Number of Units: _____
- d. 15.1% to 25% of the total units **(4 points)** Number of Units: _____
- e. 5% to 15% of the total units, but no fewer than four units (3 points) Number of Units: _____

NOTE: The Rental Assistance <u>(2.B.)</u> selection criterion cannot be claimed if the project is of a type covered under Preservation - Tier 1 criterion Existing Federal Assistance (2.A.1), even if the project is not claiming <u>pP</u>reservation points because it does not meet a <u>Rrisk of Lloss threshold</u>. Rental assistance <u>for preservation projects</u> under the Rental Assistance Demonstration Program (Components I or II) or the Public Housing Program are also not eligible. Any public housing repositioning <u>for preservation projects</u> that results in project-based vouchers or project-based rental assistance is also not eligible.

NOTE: The Serves Lowest Income Tenants/Rent Reduction selection criterion (2.C.) cannot be claimed for units that qualify as units that have new or existing rental assistance. This would include <u>units that meet the requirements of</u> People with Disabilities – Tier 2 – <u>HUD Section</u> 811 PRA (1.D.2.), Preservation – Tier 1 – Existing Federal Assistance (2.A.1.), and or Rental Assistance (2.B.).

To claim the criterion, the applicant must comply with all program requirements for the assistance at application, including maintaining rents within the appropriate payment standard for the project area in which the project is located for the full compliance and extended use period of the HTCs.

Rent for assisted units must be at or below Fair Market Rents (or the appropriate payment standard for the project area). Eligibility and agreeing to a minimum number of assisted units does not release owners from their obligations under the Minnesota Human Rights Act and Section 42 prohibiting refusal to lease to the holder of a voucher of eligibility under Section 8 of the United States Housing Act of 1937 because of the status of the prospective tenant as such a holder.

<u>Chapter 6.A. of the QAP for additional details. Specific performance requirements may be</u> <u>incorporated into the LURA and deferred loan documents recorded with the property.</u>

Serves Lowest Income Tenants/Rent Reduction

C. Serves Lowest Income Tenants/Rent Reduction (8 to 20 pPoints)

 The project agrees to restrict the rents for a percentage of the units in the project. Eligible units cannot have project-based rental assistance, and the rents must be based on the <u>monthly</u> gross rent level, including <u>tenant paid</u> utilities. Rents <u>mustwill</u> be affordable to households whose incomes do not exceed the county 30% MTSP or 50% MTSP income limit as published by HUD. MTSP rent limits are available on Minnesota Housing's website.

The applicant agrees to maintain the deeper rent structuring for which selection points are requested for the term of the LURA or deferred declaration.

This selection will restrict rents $only_{\pm}$ ($\pm \underline{\Gamma}$ enant incomes will not be restricted to the county 50% MTSP income limit by claiming this selection criterion).

- a. 100% of the total units will restrict rents at or below the county 50% MTSP rent limit; (13 points)
 Number of Units: _____
 - <u>OR</u>
- b. At least 50% of the total units will restrict rents at or below the county 50% MTSP rent limit. (8 points)
 Number of Units: _____
- c. Projects that are eligible for 1.a. or 1.b. above and agree to further restrict <u>the following percentage of</u> units to the county 30% MTSP rent limit:
 - i. 30% to 40% of the total units (7 points) Number of Units: _____
 - ii. 20% to 29.99% of the total units **(6 points)** Number of Units: _____
 - iii. 10% to 19.99% of the total units **(5 points)** Number of Units: _____
 - iv. 5% to 9.99% of the total units **(4 points)** Number of Units: _____

NOTE: The Serves Lowest Income Tenants/Rent Reduction (2.C.) selection criterion cannot be claimed for units that qualify for units that have new or existing project-based rental assistance. This would include <u>units that meet the requirements of</u> People with Disabilities – Tier 2 –<u>HUD</u> <u>Section</u> 811 PRA (1.D.2.), Preservation – Tier 1 – Existing Federal Assistance (2.A.1.), and <u>or</u> Rental Assistance (2.B.). The applicant must demonstrate, to the sole satisfaction of Minnesota Housing, that the property can achieve these reduced rents and remain financially feasible [IRC § 42(m)(2)]. Final determination is contingent upon financial plans demonstrating feasibility, positive cash flow on a 15 year pro forma, and gaining Minnesota Housing management approval (for management, operational expenses, and cash flow assumptions).

Long-Term Affordability

D. Long-Term Affordability (8 to 9 **p**<u>P</u>oints)

For an HTC project, the owner agrees to extend the long-term affordability of the project by agreeing to extend the term of the LURA beyond 30 years by choosing an option below. The owner also agrees that the Qualified Contract provisions of IRC <u> $\frac{5}{2}$ Sections</u> 42(h)(6)(E)<u>I</u>(i)(II) and 42(h)(6)(F) (which provision<u>s</u> would permit the owner to terminate the restrictions under this agreement at the end of the compliance period in the event Minnesota Housing does not present the owner with a Qualified Contract for the acquisition of the project) do not apply to the project for the term of the LURA.

For a deferred loan project, the owner agrees to extend the term of the Declaration beyond 30 years.

Select one:

- a. The HTC project will extend the term of the LURA and waive the right to a Qualified Contract for a minimum of 50 years and/or the deferred loan project will extend the term of the deferred loan Declaration to 50 years. (9 points)
- b. The HTC project will extend the term of the LURA and waive the right to a Qualified Contract for a minimum of 40 years and/or the deferred loan project will extend the term of the deferred loan Declaration to 40 years (8 points)

INCREASING GEOGRAPHIC CHOICE

3. Increasing Geographic Housing Choice

Need for More Affordable Housing Options

A. Need for Access to More Affordable Housing Options (8 to 106 pP oints)

 Projects located in communities with a need for more affordable housing options because eitherwhere there is a low share of affordable rental housing compared to all housing options in a community or a large share of renters <u>that</u> are cost burdened by their rent-, as outlined in the Access to More Affordable Housing Methodology in the <u>Methodology Guide.</u>

1.- Select one:

- a. <u>The proposed housing is in a</u> Tier 1 Tracts or Cities, and City(ies). Tribal Reservations(s) or Tribal trust land: Those in the 80th 67th percentile or higher in for the highest share of cost burdened renters or in the lowest0 to 33rd percentile for having a low share of affordable rental housing relative to the compared to all housing options in a community-type. Tribal reservations and Tribal trust lands are also considered Tier 1 for having a need for more affordable housing options (106 points)
- <u>The proposed housing is in a</u> Tier 2 Tracts or <u>Cities</u><u>City(ies)</u>: Those in the 50th
 to 79th<u>33rd to 66th</u> percentile <u>infor</u> the <u>highest</u> share of cost burdened renters or in the <u>lowest</u><u>33rd to 66th percentile for having a low</u> share of affordable <u>rental</u> housing <u>relative to the compared to all housing options in a</u> community- <u>type</u> (84 points)
- <u>c.</u> The proposed housing is in a Tier 3 Tract or City(ies): Those in the 0 to 33rd percentile for the share of cost burdened renters or in the 67th to 100th percentile for having a low share of affordable rental housing compared to all housing options in a community. (2 points)

Workforce Housing Communities

B. Workforce Housing Communities (3 to 6 pPoints)

- Projects located in or near a city or township needing workforce housing (communities having a large number of jobs or job growth, individual employer growth, or having a large share of their workforce commuting long distances, as outlined in the Workforce Housing Communities Methodology in the Methodology Guide).
 - 1.-Select one:
 - a. The proposed housing is in a Top Job Center or Net Five Year Job Growth Community₁ (6 points)
 - b. The proposed housing is in an Individual Employer Growth Community where an individual employer has added at least 100 net jobs (for permanent employees of the company) during the previous five years, as evidenced by documentation signed by an authorized representative of the company, subject to validation by Minnesota Housing. (6 points)
 - c. The proposed housing is in a Long Commute Community₌ (3 points)

In the Metropolitan Area, project locations must be within five miles of a workforce housing city or township. In Greater Minnesota, project locations must be within ten miles of a workforce housing city or township.

Transit and Walkability

C. Transit and Walkability (1 to 9 **p**<u>P</u>oints)

Metropolitan Area

- 1. For projects in the **Metropolitan Area**, indicate if the project is located in a community with transportation and access to transit.
 - a. Access to Transit: To claim access to transit in the Metropolitan Area, a project must be (Select one):
 - i. Located within one-half mile of a planned or existing Light Rail Transit (LRT), Bus Rapid Transit (BRT), commuter rail station, or a Metro Transit Hi-Frequency Network transit stop. Planned stations include those eligible for Livable Communities Demonstration Account (LCDA) Transit Oriented Development (TOD) Grants

(https://metrocouncil.org/Communities/Services/Livable-Communities-Grants/LCA/2020 LCA TOD application guide.aspx),Metropolitan Council Livable Communities Demonstration Account (LCDA) Transit Oriented Development (TOD) Grants but does not includinge express bus stations eligible for Metropolitan Council Livable Communities Demonstration Account (LCDA) Transit Oriented Development (TOD) Grants (7 points)

- ii. Located within one-quarter mile of a high service public transportation fixed route stop, which is defined as those with service from 6 a.m. to 7 p.m. and has a that have a frequency of service approximately every half hour during that time-or, located within one-half mile of an express bus route stop or located within one-half mile of a park and ride lot. (4 points)
- iii. Served by demand response/dial-a-ride with prior day notice. This excludes Metro Transit's Transit Link Service. Transit service must be available daily, Monday through Friday, for a minimum of 8 hours per day. (2 points)
- b. Walkability: To claim walkability in Minneapolis and Saint Paul, a project must be (Select one):
 - i. Located in an area with a Walk Score of 80 or more according to www.walkscore.com: or(2 points)
 - ii. Located in an area with a Walk Score between 60 and 79 according to www.walkscore.com. (1 point)
- c. Walkability: To claim walkability in suburban communities, a project must be (Select one):
 - i. Located in an area with a Walk Score of 60 or more according to www.walkscore.com: or (2 points)
 - ii. Located in an area with a Walk Score between 50 and 59 according to www.walkscore.com. (1 point)

If applicants would like to request revisions of a location's Walk Score, they should email Walk Score directly with details of the request to- mhfa-request@walkscore.com. Walk Score staff will review the request and make any necessary adjustments to scoring with 45 business days. If an address cannot be found in the Walk Score tool, use the closest intersection within one-quarter mile of the proposed location.

Greater Minnesota Urbanized Area

 For projects in Greater Minnesota, choose from urbanized areas and or rural and small urban areas. Urbanized areas, according to the U.S. Census, are places with populations greater than 50,000 and are defined by the Minnesota Department of Transportation (MnDOT) (Greater Minnesota Transit Investment Plan:

http://minnesotago.org/index.php?cID=435<u>Greater Minnesota Transit Investment Plan</u>) as areas in and around Duluth, East Grand Forks, La Crescent, Rochester, Moorhead, Mankato, and St. Cloud. Rural and small urban areas are places with populations fewer than 50,000.

- a. Urbanized Areas (population greater than 50,000):
 - Access to Transit: To claim access to transit, a project in a Greater Minnesota urbanized area must be (Select one; refer to the Transit and Walkability section<u>Methodology of the Methodology Guide</u> to determine points):
 - Located within one-quarter mile of a planned or existing public transportation fixed route stop. For a planned transit stop to be eligible, applicants must provide detailed location and service information, including time and frequency of service, along with evidence of service availability from the transit authority providing service. The planned stop of route must be available daily, Monday through Friday, and provide service every 60 minutes for a minimum of 10 hours per day. (7 points)
 - 2. Located between one-quarter mile and one-half mile of a planned or existing public transportation fixed route stop. For a planned transit stop to be eligible, applicants must provide detailed location and service information, including time and frequency of service, along with evidence of service availability from the transit authority providing service. The planned stop of route must be available daily, Monday through Friday, and provide service every 60 minutes for a minimum of 10 hours per day. (4 points)

OR

- <u>3.</u> Located less than one-half mile from an express bus route stop or <u>park park</u> and ride lot. **(4 points)**
- ii. Walkability: To claim walkability, a project in a Greater Minnesota urbanized area must be (Select one):
 - Located in an area with a Walk Score of 70 or more according to www.walkscore.com<u>: or</u> (2 points)
 - Located in an area with a Walk Score between 50 and 69 according to www.walkscore.com (1 point)

Greater Minnesota Rural and Small Urban Areas

b. Rural and Small Urban Areas (population fewer than 50,000)

For rural and small urban areas, applicants may claim Location Efficiency by having access to route deviation service or demand response/dial-a-ride, and walkability. Route deviation service is different from fixed route transit in that the vehicle may leave its predetermined route upon request by passengers to be picked up or returned to destinations near the route, after which the vehicle returns to the predetermined route. Passengers may call in advance for route deviations similar to that of demand response/dial-a-ride or access the service at designated route stops without advance notice. Demand response usually involves curb-to-curb or door-to-door service with trips scheduled in advance (also known as "Dial-A-Ride").

- i. Access to Transit: To claim access to transit, a project in a Greater Minnesota rural and small urban area must be (Select one):
 - Within one-half mile of a designated transit stop OR served by demand response/dial-a-ride OR within one-half mile of a commuter rail station, and is <u>the applicable transit option</u> is available daily, Monday through Friday, providing same day service. Commuter rail stations include the Elk River and Big Lake Stations serviced by Metro Transit's Northstar Commuter Rail. (7 points)
 - Served by demand response/dial-a-ride with prior day or greater notice needed, and <u>service</u> is available daily, Monday through Friday. (4 points)
- ii. Walkability: To claim walkability, a project in a Greater Minnesota rural and small urban area must be (Select one):

- 1. Located in an area with a Walk Score of 50 or more according to www.walkscore.com: or (2 points)
- Located in an area with a Walk Score between 30 and 49 according to www.walkscore.com. (1 point)

SUPPORTING COMMUNITY AND ECONOMIC DEVELOPMENT

4. Supporting Community and Economic Development

Community Development Initiative

A. Community Development Initiative (3 pPoints)

- 1. The project contributes to the active implementation of a Community Development Initiative to address locally identified needs and priorities, with active engagement by local stakeholders. The initiative can be created by, and involve engagement from, a wide variety of public and private local community development partners such as cities, counties, employers, private foundations, public housing authorities; or other community stakeholders. The plan must contain more components than the project itself. Documentation must be provided that addresses four requirements of the Community Development Initiative:
 - a. Targeted Geographic Area and Map:
 - b. Current implementation plan with goals or outcomes specific to the need identified by the initiative:
 - c. Affordable housing as a key strategy of the initiative: and
 - d. A list of stakeholders, including their role in active implementation of the initiative.

If a project is located in a Qualified Census Tract (QCT), in order to be eligible for these points, the application must provide additional evidence that demonstrates a strategy for obtaining commitments of public and/or private investment in non-housing efforts to demonstrate that the project contributes a concerted community revitalization plan.

Applicants must complete the Community Initiative Narrative and submit documentation demonstrating how the initiative meets the requirements outlined below. Documents can include plans, charters, or other evidence demonstrating active implementation of the Community Development Initiative. A full copy of all referenced plans or initiatives must be submitted.
Table 1: Project Requirements

REQUIRED <u>Required</u> Documentation	REQUIRED DOCUMENTATIO N	DESCRIPTION OF REQUIREMENTDescription of Requirement
a. Targeted Geographic Area and Map	¥es	A Targeted Geographic Area and map of the area. The Targeted Geographic Area boundaries must be larger than the proposed rental project site, yet within a measurable impact area. For larger geographic areas, the Targeted Area must be small enough that one municipality or county (or a small conglomerate of municipalities or counties) can exercise jurisdiction over it.
b. Current implementation plan with goals or outcomes specific to the need identified by the initiative	Yes	Include milestones or steps of the plan that have beenare: 1. Completed: 2. Underway: and 3. Planned.
c. Affordable housing as a key strategy	Yes	Affordable housing is identified as a key strategy of the initiative.
d. Stakeholder list and role	Yes	Provide a list of local stakeholders involved and a description of their role in the active implementation of the initiative.

Table 2: Project Requirements – Additional Requirements for Projects in a QCT

REQUIRED <u>Required</u> Documentation	REQUIRED DOCUMENTATIO N	DESCRIPTION OF REQUIREMENTDescription of Requirement		
ADDITIONAL REQUIREMENTS FOR PROJECTS IN A QCT				

REQUIRED <u>Required</u> Documentation	REQUIRED DOCUMENTATIO N	DESCRIPTION OF REQUIREMENTDescription of Requirement
aPublic or Private Investment (non-housing) <u>Required if the project is</u> <u>located in a QCT</u>	Required if the project is in a QCT	 Demonstrated strategy for obtaining commitments of public or private investment (or both) in non-housing infrastructure, amenities, or services that could include, but are not limited to: Commercial/retail development; Economic development; Education-related initiative/ development; Environmental clean-up; Public works/infrastructure; Parks, green space, and recreation; and Transit-oriented development or transit initiatives.

Equitable Development

B. Equitable Development (3 pPoints)

1. To receive Equitable Development points, there must be evidence that the <u>The</u> project attempts to <u>will</u> address the needs of a Community Most Impacted (CMI) by housing disparities and that a Qualified Stakeholder Group (OSG), with meaningful participation from that <u>communityCMI</u>, has a significant role in the project proposal as defined below. Occupancy restrictions or services provided as a result of the selection criteria are excluded.

Applicants must complete the Equitable Development Narrative and submit documentation demonstrating how the initiative meets the requirements outlined below into the Multifamily Customer Portal. A full copy of all referenced data, reports and information must be uploaded into the Multifamily Customer Portal. Links to other websites will not be accepted in lieu of uploading the supporting documentation.

A Qualified Stakeholder Group<u>QSG</u>:

- Is not required to be a registered nonprofit organization and could consist of a group of community members, advocates, people with lived experiences, etc. The group must:
- <u>Must</u> demonstrate meaningful and inclusive representation and participation of a CMI-<u>;</u>

- <u>Must include at least three participants who belong to the CMI the project is</u> proposing to serve; and
- Must be an independent body separate and apart from the proposed project owner, sponsor, developer, development team, service provider and management agent of record for the project. The developer <u>or other members</u> <u>of the development team</u> may initiate or convene a <u>Qualified Stakeholder</u> <u>GroupQSG</u>, but the participants and opinions of the group must be independent of the development team organizations.

• Must include at least three participants who belong to the CMI the project is proposing to serve.

<u>Tribes or Tribally-designated housing entities developing on Tribal</u>
 <u>Reservations or Tribal trust lands meet the definition of a QSG and are</u>
 <u>not required to be an independent body separate and apart from the</u>
 <u>proposed project owner, sponsor, developer, development team, service</u>
 <u>provider and management agent of record for the project due to the</u>
 <u>Tribal ownership structure.</u>

Examples of a QSG include:

- Examples of a Qualified Stakeholder Group: A local nonprofit organization that serves the needs of indigenous individuals and families:
- A neighborhood organization concerned about healthcare access and inequities:
- A parent group formed to influence a youth-centered development;
- A group of individuals with lived experience of homelessness informing the service model of a supportive housing development: and
- Tenants of an existing building, either a tenant association or individual tenants organized, informing on the rehabilitation of an existing building or construction of a new development.

To be eligible for Equitable Development, submit documentation into the Multifamily Customer Portal that meets all the following threshold criteria:

1. Threshold Criteria:

- **<u>1.</u>** Housing Disparity Addressed by the project.
 - <u>a.</u> i.-Identity which <u>of the following</u> CMI(s) is/are this project proposales focused on serving. If the project is focused on serving multiple populations, select the CMI(s) participating in the <u>Qualified Stakeholder GroupQSG</u> that <u>hashave</u> a significant role in the proposal.
 - i. a.-Lowest Income (e.g., <= 30% of MTSP);

- ii. b. People of Color:
- iii. c.-Indigenous People:
- iv. d.-LGBTQ+ People:
- <u>v.</u> e.-People Experiencing Homelessness:
- vi. f.-People with Disabilities:
- vii. g.-Immigrants:
- <u>viii.</u>h.-Large Families<u>;</u>
- ix. i.-Seniors: and/or
- <u>x.</u> j. Families with Children.
- 2. b. Meaningful pParticipation of Communities Most Impacted: A Qualified Stakeholder GroupQSG must have meaningful participation of the CMI that is the focus of the project proposal as documented in the narrative.
 - <u>a.</u> i.-Describe the Qualified Stakeholder Group's <u>QSG's</u> mission, and purpose in elevating the voices of the identified CMI.
 - <u>b.</u> ii. Identify and describe what leadership and/or advisory roles people belonging to the identified CMI have in the <u>Qualified Stakeholder Group, QSG</u>, <u>which must</u> includ<u>inge</u> one or more of the following:
 - i. a. A paid leadership position; list position (if applicable):
 - ii. b. A member of the board (if applicable):
 - iii. c.- A paid staff position (if applicable):
 - iv. d. A member role, such as serving on an advisory committee: and/or
 - v. e.-Other meaningful role, such as a volunteer (describe).
 - <u>c.</u> iii.-Provide a list of the <u>Qualified Stakeholder Group'sQSG's</u> previous activities related to the identified CMI and community development. If there have been no previous activities, describe who formed the <u>Qualified Stakeholder GroupQSG</u> and why.
- 3. c.-Meaningful Engagement with the ildentified CMI through the Qualified Stakeholder GroupQSG: The development team must evidence that the Qualified Stakeholder GroupQSG and specifically the CMI participants have been meaningfully engaged in the project concept by conducting, at minimum, two meetings with the groupsame QSG prior to submission of the current application.

To constitute two meetings with the same QSG, Minnesota Housing expects that at least three participants, who belong to the CMI(s), will attend both meetings. Documentation must be provided to evidence <u>attendance and</u> engagement and may include <u>sign-in</u> <u>sheets and one or more of the following:</u> meeting minutes, <u>meeting</u> notes, survey results, etc. <u>Meetings can be in person or virtual</u>.

NOTE: Any in-process engagement with the Qualified Stakeholder Group<u>QSG</u> must include a detailed timeline for work done to-date, next steps, and future completion.

- <u>4.</u> Significant <u>iInvolvement of the Qualified Stakeholder GroupOSG</u>: The developer <u>or other members of the development team must partnered</u> with the <u>Qualified Stakeholder GroupOSG</u> and the identified CMI to develop the project proposal. Identify and submit a narrative explaining how the <u>Qualified Stakeholder GroupOSG</u> was involved in <u>one or more of the following aspects of</u> the development, the specific input they provided, and how the project addresses or responds to that input. These must be in addition to any mandatory minimum requirements of the QAP, and in addition to the minimum requirements for which points are claimed in other selection criteria, such as Serves Lowest Income Tenants and/or Large Families. Applicants may select more than one of the following:
 - <u>a.</u> i.-Design<u>;</u>
 - <u>b.</u> ii.-Services:
 - <u>iii.-</u>Community Benefits: An agreement, between the developer and local community, to provide a benefit as identified by CommunityCMI(iess)-Most Impacted. (i.e., projects that support paying a competitive wage, employing union workers and/or individuals from the neighborhood, or participating in a Worker-Driven Social Responsibility compliance and monitoring system, community services, training, shared green space, etc.); and/or
 - d. iv. Other (describe in the narrative).
 - <u>5.</u> e. Provide a signed letter from the <u>Qualified Stakeholder GroupOSG</u>. The letter must be signed by group participants who are willing to sign the document.

The letter must address each of the following questions:

- <u>a.</u> i.-How has the developer <u>or other members of the development team</u> engaged with the <u>Qualified Stakeholder GroupQSG</u> and the identified Communities Most Impacted to create a project responsive to the vision of the group and needs of the CMI?
- **<u>b.</u> How will this project help in fulfilling a need in your community?**
- <u>c.</u> iii. How often did the <u>Qualified Stakeholder GroupQSG</u> meet with the developer <u>or other members of the development team</u> and what were those meetings <u>likewas discussed</u>?
- <u>d.</u> iv. How has the project changed in response to the input from the Qualified Stakeholder GroupOSG?
- e. v.-If the development is selected, what are your expectations for the Qualified Stakeholder Group's OSG's continued involvement in the project?

<u>Rural/Tribal</u>

C. Rural/Tribal (<u>64 to 8 pP</u>oints)

- Projects located in Rural/Tribal Designated Areas outside of the Metropolitan Area as defined by the 20246-20257 QAP and urbanized areas in Greater Minnesota. Urbanized areas in Greater Minnesota are areas with population over 50,000. They include Duluth, East Grand Forks, La Crescent, Mankato, Moorhead, Rochester, and St. Cloud. Select one:
 - a. Tier 1: The project is located in a Rural/Tribal Designated Area that is outside of the <u>Metropolitan Area and within a community that has a population</u> <u>fewer than or equal to 2,000. Tribal Reservations and Tribal trust lands are</u> <u>also considered Tier 1. (8 points)</u>

Metropolitan Area and has a population less than 5,000. (6 points)

- b. Tier 2: The project is located in a Rural/Tribal Designated Area outside of the Metropolitan Area <u>and within a community that has a population between</u> 2,001 and 5,000. (6 points)
- <u>c.</u> <u>Tier 3: The project is located in a Rural/Tribal Designated Area outside of the</u> <u>Metropolitan Area and within a community that has a population between</u> <u>5,001 and 10,000. **(5 points)**</u>
- <u>d.</u> <u>Tier 4: The project is located in a Rural/Tribal Designated Area outside of the</u> <u>Metropolitan Area</u> and <u>within a community that</u> has a population at or greater than <u>510</u>,000. **(4 points)**

<u>Qualified Census Tracts/Community Revitalization, Tribal Equivalent Areas, and Opportunity</u> <u>Zones</u>

D. Qualified Census Tracts-(QCT)/Community Revitalization, <u>or</u> Tribal Equivalent Areas, and Opportunity Zones- (3 pPoints)

Select one:

<u>1.</u>

- **1.** The proposed housing is located in a <u>Qualified Census Tract (QCT)</u>/Community Revitalization Area, Tribal Equivalent Area, or Opportunity Zone. (3 points)
- <u>Projects located in a Tribal Equivalent Area or Opportunity Zone are eligible for the criteria</u> solely based upon geographic location. To be eligible as a QCT/Community Revitalization component, the project must be in a Qualified Census Tract (refer to Qualified Census Tract – Reference Materials Index on the Minnesota Housing

website) **and** be part of a concerted plan that provides for community revitalization consistent with the definition described in the Community Development Initiative selection criteria. (<u>3 points</u>)

2. The proposed housing is located in a Tribal Equivalent Area. Projects located in a <u>Tribal Equivalent Area are eligible for the criteria solely based on geographic</u> <u>location. (3 points)</u>

Multifamily Award History

E. Multifamily Award History (4 pPoints)

1. Projects located in communities that have not received an award or allocation of funding or

HTCs from Minnesota Housing for a <u>re</u>source of funding offered through the Multifamily Consolidated RFP/HTC Round 1, HTC Round 2, in any pipeline funding round if the funding source is available in the RFP/HTC Round 1, or for projects receiving an allocation of bonding authority from Minnesota Management and Budget (MMB) with an award of 4% Minnesota Housing HTCs in the last five years. Projects that received Low and Moderate Income Rental (LMIR)-only financing are excluded. Refer to the Multifamily Award History Methodology in the Methodology Guide for more information. (4 points)

- F. Black-, Indigenous-, People of <u>Color-, and</u>Color-owned Business Enterprises or Womenowned Business Enterprises (1 to 20 Points)
- F. Black-, Indigenous-, People of Color-, and Women-owned Business Enterprises (1 to 19 points)
 - Projects that include business entities that are owned or led by individuals who are Black-, Indigenous, a Person of Color,⁹ or business entities that are owned or led by one or more women. A Black-, Indigenous-,- People of Color¹²--or WComenlorowned Business Enterprise is a tTribe or tTribally-designated housing entity, tTribal corporate entity- or other entity which is at least 51% owned by an<u>one or more</u> individuals(s)- that is(are)- Black, Indigenous-, or a Person of Color-, or a woman. This.

⁹ Includes Native and Indigenous North and South American, Black and African-descendant, Hispanic or Latinx, Asian and Pacific Islander and other non-white communities.

¹² Includes Native and Indigenous North and South American, Black and African-descendant, Hispanic or Latinx, Asian and Pacific Islander, and other non-white communities.

<u>A Women-owned Business Enterprise is an entity which is at least 51% owned by</u> <u>one or more women. These</u> includes nonprofits and governmental entities where the executive director or equivalent where the individual is Black, Indigenous, <u>or</u> a Person of Color, or a woman, <u>as applicable</u>. The individual(<u>s)</u> must also control and manage the daily business operations.

- 2. Provide documentation demonstrating that the entity meets the definition. This eshould include an organization chart and must include one or more of the following: a signed and dated certification statement, qualification forms(s), ownership documentation, or third-party verification.
 - a. Ownership/Sponsorship-(Select one)

Select one:

- The project owner/sponsor is a tTribe or tTribally designated housing entity, tTribal corporate entity or a for-profit Black-, Indigenous-, People of Color-owned Business Enterprise. (8 points)
- ii. The project owner/sponsor is a for-profit Women-owned Business Enterprise. (5 points)
- iii. The project owner/sponsor is a nonprofit Black-, Indigenous-, People of Color , orColor-owned Business Enterprise or a nonprofit Women-owned Business Enterprise. (4 points)

b. Development Team

The developer, general contractor, architect, service provider, or management agent is a Black-, Indigenous-, People of Color-, or Color-owned Business Enterprise or a Women-owned Business Enterprise.

Select one-:

- i. Two or more entities are <u>each</u> a Black-, Indigenous-, People of Colorowned Business Enterprise. (7 points)
- Two or more entities are <u>each a</u> Women-owned Business Enterprises or a combination of Black-, Indigenous-, People of <u>Color -, orColor-</u> <u>owned Business Enterprises and</u> Women-owned Business Enterprises. (4 points)
- iii. One entity is a Black, Indigenous, People of Color-owned Business Enterprise <u>- or a</u> Women-owned Business Enterprise (1 point)

NOTE: If there is an identity of interest between the project owner/sponsor and the developer, the project cannot claim points based on BOTH the owner/sponsor under Black-, Indigenous-, People of Color-owned Business Enterprises or Women-owned Business Enterprises (4. F.1.a) AND the developer under Black-, Indigenous-, People of Color-owned Business Enterprises or Women-owned Business Enterprises (4. F.1.b) selection criteria.

NOTE: Black-, Indigenous-, People of Color-, Women-owned Business Enterprises (F.1.a) and Black-, Indigenous-, People of Color-, Women-owned Business Enterprises (F.1.b) selection criteria cannot be claimed if there is an identity of interest between the Owner/Sponsor and the Developer for the same units.

c. <u>Capacity Building</u> Partnership

The project sponsor, developer, general contractor, architect, <u>service provider</u> or management agent partners with a Black, Indigenous, or People of Color-owned <u>Business Enterprise</u> or Women-owned Business Enterprise entity with the goal of building <u>thethat</u> entity's capacity to develop, manage, construct, design, or own affordable housing in the future. <u>Documentation must include information and</u> <u>provide evidence that the partnership is necessary to help build the entity's</u> <u>capacity. Minnesota Housing, at its sole discretion, must agree that the</u> <u>partnership will increase the entity's capacity.</u>

Provide an agreement executed between the partnering entityies(ies) that defines the division of specific duties and roles, ownership, profit, fee structure and/or cashflow projection if applicable based on the ownership structure. The agreement should explicitly state the goal of building capacity to develop, manage, construct, design, or own affordable housing in the future. Select The agreement must meet one, or more of the following criteria:

- The project sponsor agrees to partner with a Black-, Indigenous-, People of Color-owned Business Enterprise /or a Women-owned Business Enterprise sponsor that will have at least a 50.1% stake in all aspects of the development including, but not limited to, ownership in the Ggeneral Partnership,partner(s)/managing member(s), fee structure and/or cash flow, and voting rights; OR (4 points)
- ii. The project sponsor agrees to partner with a Black_, Indigenous_, People of Color-owned Business Enterprise <u>for a</u> Women-owned Business Enterprise sponsor that will have at least a 30% stake in all aspects of the development including, but not limited to, ownership in the <u>Ggeneral Partnership,partner(s)/managing member(s)</u>, fee structure and/or cash flow, and voting rights: <u>AND/OR</u> (2 points)
- iii. The project developer, general contractor, architect, service provider, or management agent agrees to partner with a <u>Black-, Indigenous-,</u> People of Color-owned Business Enterprise, or a Women-owned Business

Enterprise entity to perform a defined portion of the contracted work $\underline{}$ (1 **point)**

NOTE: The project may claim either 4.F.1.c.i or 4.F.1.c.ii but not both.

EFFICIENT USE OF SCARCE RESOURCES AND LEVERAGE

NOTE: If there is an identity of interest between the project owner/sponsor and the developer, the project cannot claim points based on BOTH the project sponsor under Black-, Indigenous-, People of Color-owned Business Enterprises or Women-owned Business Enterprises (4. F.1.c.i/4. F.1.c.ii) AND the developer under Black-, Indigenous-, People of Color-owned Business Enterprises or Women-owned Business Enterprises (4. F.1.c.ii).

5. Efficient Use of Scarce Resources and Leverage

Financial Readiness to Proceed/Leveraged Funds

A. Financial Readiness to Proceed/Leveraged Funds (4 to 16 pPoints)

 Applicants who have secured funding commitments for one or more permanent capital funding sources at the time of application must count the source in this calculation. Funding from Minnesota Housing and Funding Partners (i.e., Greater Minnesota Housing Fund, Metropolitan Council Local Housing Incentives Account) can only be included in the calculation if funds wereare committed in a previous funding cycle/round, not the subject of a current request.

Calculate your total using the formula below. Exclude any commitments for the amortizing first mortgage financing and any anticipated syndication proceeds from the current HTC request.

Total eligible funding secured, awarded, or committed (excluding amortizing first mortgages and any anticipated proceeds from the current HTC request. If applicable, the Tax Increment Financing (TIF) amount provided by the city can be included as a commitment).

\$_____ divided by Total Development Costs \$_____ equals Percentage of Permanent Capital Funding Sources Committed _____% (round to the nearest tenth):

- a. 10.51% or more of funding secured, awarded, or committed (16 points)
- b. 9.01% to 10.5% of funding secured, awarded, or committed (14 points)
- c. 7.51% to 9.0% of funding secured, awarded, or committed (12 points)
- d. 6.01% to 7.5% of funding secured, awarded, or committed (10 points)

- e. 4.51% to 6.0% of funding secured, awarded, or committed (8 points)
- f. 3.01% to 4.5% of funding secured, awarded, or committed (6 points)
- g. 1.51% to 3.0% of funding secured, awarded, or committed (4 points)

For scoring purposes, the documentation must be in the form of a project specific Letter of Intent, city or council resolution, letter of approval,- or statement of agreement or eligibility. Commitment documentation must state the amount and be executed or approved by the lender or contributor. Commitments must contain no contingencies other than receipt of an HTC allocation or award from Minnesota Housing or the applicable conditions with which any recipient of similar funds would have to comply with to receive such funding. Documentation containing words synonymous with "consider" or "may," (as in "may award") regarding the commitment will not be acceptable.

Funding commitments, or an equivalent commitment, must be maintained and cannot be eliminated or reduced.

The list below includes potential Financial Readiness/Leveraged Funding Commitments, but the list is not all inclusive:

- Syndication proceeds due to previously allocated or awarded HTCs: Syndication
 proceeds from HTCs allocated or awarded in a previous cycle/round may be included if
 verification is included in the application. Acceptable verification is a letter from the
 allocating agency and an executed syndicator agreement or executed Letter of Intent
 from the syndicator that is acceptable to Minnesota Housing. The executed Letter of
 Intent must be current within <u>1530</u> days of submission of the application.
- Monetary grants/donations
- The portion of the amortizing first mortgage supported by payments in lieu of taxes (PILOT): <u>PILOT is only available for owners that are unit of local government. Be aware that</u> <u>Minnesota Housing may disallow points if the application is considered for a structure in</u> <u>which the project owner will not be a unit of local government, such as a structure with</u> <u>HTCs.</u>
- Tax Increment Financing (TIF) and/or Property Tax Abatement: Provide satisfactory documentation that the contribution is committed to the project at the time of application. The documentation must include a resolution from the local government unit indicating its intention to provide TIF or property tax abatement assistance. The anticipated amount must be included in the resolution or a letter from the local government unit.
- Deferred loans
- Grants from nonprofit charitable organizations converted to deferred loans. An award letter from the nonprofit charitable organization contributor must be provided at the

time of application verifying the contribution. Documentation must evidence that the contribution is restricted for housing development uses and the contribution must be included as a project source.

- Historic Tax Credits: In addition to the commitment documentation, at the time of application, provide written documentation of eligibility through evidence of Historic Register listing or Part 1 – Evaluation of Significance form that is certified and signed by the National Park Service (NPS), along with a syndicator/investor Letter of Intent. NPS must check a box on the form indicating that the property contributes to the significance or appears to contribute to the significance.
- Funder commitments to modify existing debt¹³, including approval of assumption of debt and extension of loan term; commitments must contain no contingencies other than receipt of an HTC allocation or award from Minnesota Housing. At the time of application, written documentation of approval from the funder clearly demonstrating that the approval is for the re-syndication/receipt of a new deferred or HTC allocation or award, justifying the amount and the terms of the contribution, must be provided. <u>will</u> not be counted in the Financial Readiness to Proceed/Leveraged Funds criterion.
- General Partner (GP) commitments can count as long as<u>if</u> satisfactory documentation is provided. Commitments cannot be eliminated or reduced. Examples include:

⊖ GP cash and seller loans

- <u>GP cash: Information provided in the applicant's Multifamily Workbook is</u> <u>satisfactory documentation and is considered a commitment.</u>
- <u>Seller loans: Information provided in the applicant's Multifamily Workbook is</u> <u>satisfactory documentation and is considered a commitment, unless it is a third-</u> <u>party seller. In the case of a third-party seller, commitment documentation must</u> <u>also be provided.</u>
- Deferred developer fee: Information provided in the applicant's Multifamily
 wWorkbook is satisfactory documentation and is considered a commitment. For a committed deferred developer fee that cannot be paid back within 10 years on a pro forma basis (based on the pro forma submitted with the application), approval by the syndicator/investor is required.
- Interim income and Ppurchased reserves: Provide satisfactory documentation to determinedemonstrate that the identified amount of reserves are available, and will be purchased with the property and a commitment that they will be used as

¹³ For Minnesota Housing's existing debt to count as committed, the Request for Action (RFA) process must be completed **before** the application is submitted.

a permanent capital source. The documentation could include a purchase agreement or financial statements, along with a commitment letter from the applicant.

Energy or Sales Tax Rebate: Information provided in the applicant's Multifamily
 <u>w</u>Workbook is satisfactory documentation and is considered a commitment.

<u>State Housing Tax Credit (SHTC):</u>

- <u>A project expecting to receive a SHTC designated contribution at a later date: A commitment from a prospective SHTC contributor at application is similar to other funding commitments from an outside party. The third party is committing to contribute a certain amount of funds to the project. A commitment may not include a contingency regarding the availability of SHTC. All funding commitments, or an equivalent commitment, must be maintained and cannot be eliminated or reduced. The expectation is that the funds will be disbursed to the project whether or not the funds are received via from the SHTC program.</u>
- <u>A project that was designated as a designee of a designated contribution or received an SHTC award through an RFP process: All funding commitments, or an equivalent commitment, must be maintained and cannot be eliminated or reduced. The expectation is that the funds will be disbursed to the project whether or not the funds are received via from the SHTC program. Submit the SHTC letter from Minnesota Housing with the amount.</u>

NOTE: The Financial Readiness to Proce<u>ssed</u>/Leveraged Funds <u>(5.A.)</u> and Other Contributions <u>(5.B.)</u> selection criteria cannot be claimed for the same sources.

Other Contributions

B. Other Contributions (2 to 102 pPoints)

 For projects that receive non-capital contributions: Contributions can come from any entity, including the federal government; a local unit of government; an area employer; and/or a private philanthropic, religious, or charitable organization. Calculate your total using the formula below, and then select the appropriate option.

This calculation is based on Total Development Costs. Do not use any exclusions. Total "Other" non-capital funding contributions and sources \$_____ divided by Total Development Costs \$_____ equals Other Contributions (rounded to the nearest tenth):

- a. <u>10.1 6.00</u>% and above (10 points)
- b. 8.1 <u>4.50</u>% to <u>10.05.99</u>% (8 points)



At the time of application, written documentation from the contributor justifying the amount and the terms of the contribution must be provided and be consistent with current market comparable costs. The documentation must be in the form of a project specific Letter of Intent, city or council resolution, letter of approval, statement of agreement or eligibility, or memorandum of understanding.

For scoring purposes, the documentation must state the amount and must be executed or approved, at a minimum, by the contributor. Commitments must contain no contingencies other than receipt of a funding selection from Minnesota Housing or the applicable conditions with which any recipient of similar funds would have to comply with to receive such funding. Documentation containing words synonymous with "consider" or "may" (as in "may award") regarding the contribution will not be acceptable.

The list below includes potential Other Contributions, but the list is not all inclusive:

- Land donation or write-down of the project site <u>-:</u> Documentation used to determine the as-is market value must be submitted. This could include an appraisal, assessment information, broker opinion with comparable properties, or other data deemed acceptable by Minnesota Housing. <u>If submitting a purchase agreement, the purchase agreement must reflect the reduced price.</u>
- In-kind work and materials that benefit the project are donated at a lower or no cost value.
- Local government reduction, donation, or waiver of project specific costs, assessments, or fees (e.g., Sewer/Water Access Charge [SAC/WAC], Park Dedication Fees)
- Reservation land not subject to local property taxes, Documentation must include the amount and term (up to term of the Minnesota Housing deferred loan or LURA).
 Calculate net present value (NPV) by using NPV discounted by the applicable federal rate (AFR) for the term.
- Land with long-term low-cost leases: Calculate net present value (NPV) of the cumulative lease payments by using NPV discounted by applicable federal rate (AFR) for the term of the deferred loan/LURA or the term of the land lease, whichever is later. The contribution amount is determined by deducting the NPV amount and any capitalized acquisition costs from the value of the property. Documentation must include the proposed terms of the lease, including the length of lease and any annual payments required. Documentation used to determine the market value must be submitted. This could include an appraisal, assessment information, broker opinion with

comparable properties, or other data deemed acceptable by Minnesota Housing. The final land lease must be equal to or exceed the term of the LURA or the deferred loan and must be approved by Minnesota Housing prior to closing.

- Funder commitments to modify existing debt¹⁴, including debt forgiveness, forgiveness
 of interest payable, or reduction in interest rate (measured as amount of interest saved
 over the term of the loan). Commitments must contain no contingencies other than
 receipt of an HTC allocation or award. At the time of application, written documentation
 from the funder justifying the amount and the terms of the
 <u>will not be counted in the
 Other eContributions must be provided.criterion.</u>
- Tax Increment Financing (TIF) and/or Property Tax Abatement for properties that cannot support an amortizing first mortgage. In this situation, the TIF or Property Tax
 <u>Abatement is generally provided in the form of an operating subsidy</u>. Calculate the net present value (NPV) using the applicable federal rate (AFR) for the term of the TIF or
 Property Tax Abatement. Provide satisfactory documentation that the contribution is
 committed to the project at the time of application. The documentation must include a
 resolution from the local unit of government indicating its intention to provide TIF
 and/or Property Tax Abatement assistance. The anticipated amounts must be included
 in the resolution or a letter from the local unit of government. The documentation
 should include the TIF or Property Tax Abatement analysis from the local unit of
 government or its consultant.
- Payments in lieu of taxes (PILOT) for properties that cannot support an amortizing first mortgage: <u>PILOT is only available for owners that are unit of local government. Be aware</u> <u>that Minnesota Housing may disallow points if the application is considered for a</u> <u>structure in which the project owner will not be a unit of local government, such as a</u> <u>structure with HTCs.</u> Documentation must include the amount and term (up to the term of the Minnesota Housing deferred loan or LURA). Calculate the net present value (NPV) using the applicable federal rate (AFR) for the term of the abatement (up to the term of the Minnesota Housing deferred loan or LURA).

NOTE: The Financial Readiness to Proceed/Leveraged Funds <u>(5.A)</u> and Other Contributions <u>(5.B.)</u> selection criteria cannot be claimed for the same resources.

Intermediary Costs

^{±4}-For Minnesota Housing's existing debt to count as committed, the Request for Action (RFA) process must be completed **before** the application is submitted.

C. Intermediary Costs (1 to 64 pPoints)

 Intermediary costs are third-party service costs related to the project development. Costs excluded from Intermediary costs include Park Dedication Fees; Surveys; Soil Borings; Payment and Performance Bond Premium; Sewer/Water Access Charge (SAC/WAC); Fixtures, Furnishing and Equipment (FFE); Hazard and Liability Insurance; and Building Permits.

This calculation is based upon the amount of intermediary costs on a sliding scale based on the percentage of Total Development Costs. For selected projects, this percentage may be enforced at the time of closing for deferred loans or at issuance of IRS Form 8609 for HTC developments. Calculate your total using the formula below.

Intermediary cost amount \$_____ divided by Total Development Costs \$_____ equals Intermediary Percentage _____% (rounded to the nearest tenth):

- a. 0.0% to 15% (64 points)
- b. 15.1% to 20% (3 points)
- c. 20.1% to 25% (2 points)
- d. 25.1% to 30% (1 point)

BUILDING CHARACTERISTICS

6. Building Characteristics

A. Innovative Construction Techniques (3 points)

Universal Design

- 1. The project will use Innovative Construction Techniques (ICT) to:
 - a. Reduce total construction cost by at least 10%; and/or
 - b. <u>Reduce the time a project is under for construction by at least 20%.</u>

<u>The applicant must provide the required pre-application by the required pre-application</u> <u>deadline. The due date will be established prior to the application deadline for the Multifamily</u> <u>Consolidated RFP or HTC Round 2. Failure to submit all required pre-application materials may</u> <u>result in rejection of the pre-application. Applicants must complete the ICT narrative and</u> <u>submit documentation via the pre-application process to demonstrate how the project meets</u> <u>the requirements outlined in the ICT narrative. Provide Minnesota Housing's innovative</u> <u>construction techniques confirmation letter with the application.</u>

Projects applying via 4% HTC Only Round are not required to submit a pre-application.

<u>B.</u> A.-Universal Design (3 pPoints)

1. The project will incorporate Universal Design Features. A Universal Design unit is a unit that includes all Minimum Essential Universal Design Features, along with eight Optional Features for units in a new construction or adaptive re-use project, and four Optional Features for units in a rehabilitation project. Type A accessible units (as referenced in Minnesota Housing's Rental Housing Design and Construction Standards) also meet the definition of a Universal Design Unit.

<u>The Universal Design Worksheet must be included with the application. A list of the</u> <u>required Minimum Essential Universal Design and Optional Features can be found in the</u> <u>Universal Design Worksheet.</u>

Select one:

a. An elevator building with 100% of the assisted total units meeting the definition of a Universal Design Unit (3 points)
 Number of units: ______

OR

A non-elevator building with at least 10% of the assisted total units meeting the definition of a Universal Design Unit (3 points)
 Number of units: _____

A list of the required Minimum Essential Universal Design and Optional Features can be found in the- Universal Design Worksheet.

Smoke Free Buildings

B. Smoke Free Buildings (1 point)

- 1. The project will institute and maintain a written policy prohibiting smoking in all units and all common areas within the building(s) of the project. The written policy, submitted after selection during the due diligence process, must include procedures regarding transitioning to smoke free for existing residents and establishment of smoking areas outside of units and common areas, if applicable. Consequences for violating the smoke free policy are determined by the owner but must be included in the written policy.
 - The project must include a non-smoking clause in the lease for every household. Projects awarded a point in this scoring criteria may be required to maintain the smoke free policy for the term of the LURA **(1 point)**

Enhanced Sustainability

C. Enhanced Sustainability (1 to <u>612 pP</u>oints)

The project will incorporate additional sustainability criteria into its design. **The applicant must** complete the "How Will Criteria Be Implemented" column within the applicable year's Multifamily Intended Methods Worksheet and clearly explain how each selected Optional Criteria point and alternative building performance pathway (Tier 3 and Tier 4) will be implemented. The selected Optional Criteria point total on the Multifamily Intended Methods Worksheet must reconcile with the minimum number of Optional Criteria points required for the applicable tier, if claiming Tier 1 or Tier 2 points.

Applicants can select just Tier 1, Tier 2, Tier 3, or Tier 4; or a combination of Tiers 1 and 3, Tiers 2 and 3, Tiers 1 and 4, or Tiers 2 and 4; for a maximum of 612 points. Please note: All all buildings in the project with residential units, regardless, if claiming or not claiming point(s) for enhanced sustainability, must be certified through the ENERGY STAR Residential New Construction Program using ENERGY STAR Multifamily New Construction (MFNC), ENERGY STAR Manufactured Homes and/or ENERGY STAR Certified Homes as relevant. Refer to applicable MN Overlay for additional information regarding baseline requirements. Actual enrollment of project with Enterprise Green Communities Criteria (EGCC) is not required for any selected \mp tier or combination of \mp tiers.

- 1. Tier 1: The project will include at least two times the minimum number of Optional Criteria points, in addition to the Required Mandatory Criteria, as outlined within the applicable year's Minnesota Overlay to Enterprise Green Communities Criteria (EGCC) and as claimed in the Multifamily Intended Methods Worksheet. (12 points)
- Tier 2: The project will include at least three times the minimum number of Optional Criteria points, in addition to the Required Mandatory Criteria, as outlined within the applicable year's Minnesota Overlay to EGCC and as claimed in the Multifamily Intended Methods Worksheet. (24 points)
- Tier 3: The project will conform to at least one of the following alternative building performance pathways as claimed in the Multifamily Intended Methods Worksheet:
 (36 points)
 - Pathway 1⁴⁵¹⁰ (applicable to new construction and rehabilitation (rehab) projects): The project meets Minnesota B3 Sustainable Building 2030 (SB 2030) Energy Standard.

¹⁵¹⁰ Follow Minnesota B3 Sustainable Building 2030 (SB 2030) Energy Standard. Compliance with SB 2030 Standard is achieved by a combination of on-site renewable energy generation and energy efficiency. Projects meeting SB 2030 Standard are evaluated for compliance during design, during construction₋ and for a period of 10 years of occupancy. Compliance will be

- Pathway 2¹⁶¹¹ (applicable to new construction projects only): Certify the project with the Department of Energy (DOE)Zero Energy Ready Home (ZERH) program.
- c. Pathway 3 (applicable to rehabilitation (rehab) projects only): The project meets the 2020EGCC Criterion 5.1b Building Performance Standard.

To receive points for Pathway 3, the project must follow the Performance Pathway as described in the applicable year's Minnesota Overlay to EGCC – Criterion 5.1b by providing an Energy Rater Index (ERI) Pathway by achieving one of the following Home Energy Rating System (HERS<u>I</u>) Index-

- i. A<u>An</u> HER<u>SI</u> Index score of 80 or less for properties built in or after 1980;
- ii. A<u>An</u> HER<mark>SI Index-</mark>score of 100 or less for properties built before 1980<u>; or</u>
- iii. A post-rehab HERS Index-score at least 15% less than the pre-rehab HERS Index score.
- 4. Tier 4: The project will be certified by one of the following alternative building performance

pathways as claimed in the Multifamily Intended Methods Worksheet (48 points):

- a. Passive House Institute (PHI) Classic:
- b. Passive House Institute United States (PHIUS): or
- c. One of the following 2020 Enterprise Green Communities Criteria, Criterion 5.4 Achieving Zero Energy, Option 2 programs:
 - i. PHIUS + Source Zero:
 - ii. PHI Plus<u>;</u>
 - iii. PHI Premium<u>;</u>
 - iv. International Living Future Institute's Zero Energy Petal:
 - v. Zero Carbon Petal<u>: or</u>
 - vi. Living Building Challenge.

UNACCEPTABLE PRACTICES

¹⁶¹¹ Follow 2020 EGCC – Criterion 5.2b Moving to Zero Energy: Near Zero Certification.

monitored through the B3-MSBG Tracking Tool. All buildings with residential units in the project must be certified through the ENERGY STAR Residential New Construction Program. Refer to applicable MN Overlay for additional information regarding baseline requirements.

7. Unacceptable Practices (1 to 35 points)

Minnesota Housing may impose penalty points for unacceptable practices- <u>as set forth in the</u> <u>QAP. (-1 to -35 points)</u>

TOTAL POINTS

TOTAL DEVELOPER CLAIMED POINTS:

TOTAL MINNESOTA HOUSING AWARDED POINTS: