



## Top Producing Loan Officer Program

You're busy getting homebuyers into Minnesota Housing loans. Why not get recognized for your hard work? You can with the Top Producing Loan Officer Program.



### What is it?

Twice per year, the Top Producing Loan Officer Program recognizes loan officers with the highest levels of Minnesota Housing first-time homebuyer loan production. Awards are given out to loan officers in each of the following regions - Metro, Central, Northeast, Northwest, West Central, Southeast, and Southwest - at the following levels:

- Platinum
- Gold
- Silver



### What do I get?

In addition to your certificate, you won't want to miss out on the great marketing benefits that come with being a Top Producer! Each time you make the list of Top Producing Loan Officers, you get a package of **marketing benefits** that may include: press releases, postcards, flyers, decals, social media shout outs, event support and more. You will also get a **personal listing on our online Lender Search**, including your name, contact information and photo.



### How do I participate?

To make sure you receive credit for all your Minnesota Housing loans committed during each production period:

1. Ask your Web Administrator to set you up as a contact in the Minnesota Housing Loan Commitment System, if not already completed.
2. Make sure your name is entered in the "Loan Officer" field to claim your loan.
3. Awards will be based on the amount of purchase approved\* loans each loan officer has in the commitment system by the end of each production period.

\*Purchase approval of a loan is a post-closing process that happens in the loan commitment system at your company after closing.



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The Minnesota Housing Top Producing Loan Officer Program recognizes individual loan officers based solely on the number of Minnesota Housing first-time homebuyer loans produced in one of the designated regions for the program on a bi-annual basis. Designations are not intended as a formal referral or preference for individual loan officers and no financial or other measurable benefit is intended to be granted to loan officers on a preferential basis. Any forms of recognition will include disclaimer language such that the award does not constitute an endorsement of or referral to a particular Loan Officer or Lender, but is merely a recognition based on number of first-time buyer loans produced in a given time period.

